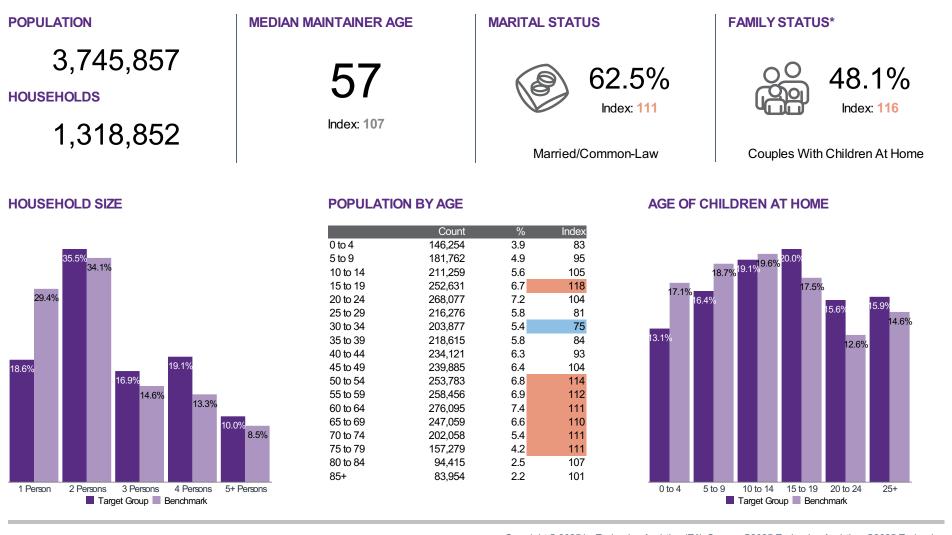
# **Demographics** | Population & Households

ENVIRONICS

**Target Group:** Group 6 (01, 02, 04, 05, 06, 07, 09)



#### Benchmark:Canada

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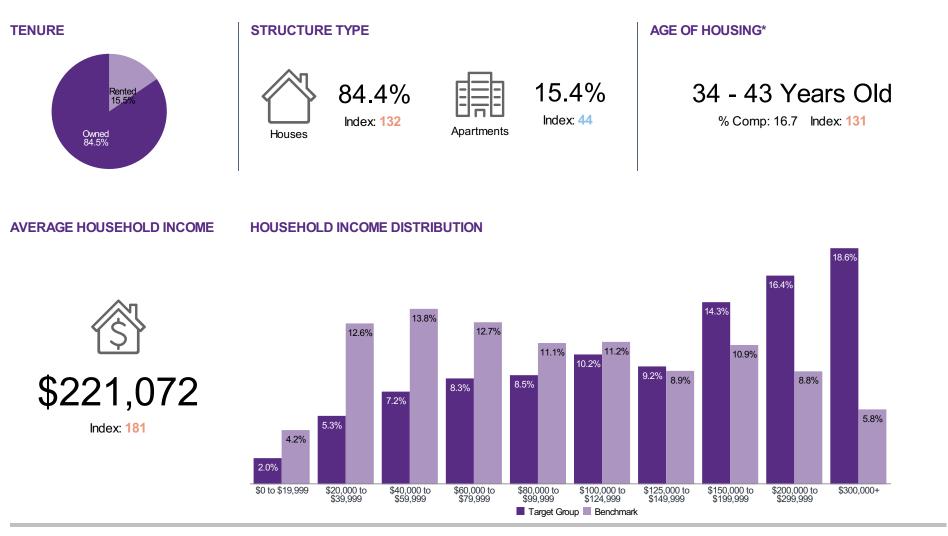
| Index Colours: <80 | 80 - 110 | 110+ |
|--------------------|----------|------|
|--------------------|----------|------|

\*Chosen from index ranking with minimum 5% composition.

# **Demographics** | Housing & Income

Target Group: Group 6 (01, 02, 04, 05, 06, 07, 09)

**Population:** 3,745,857 | **Households:** 1,318,852



Benchmark:Canada

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Index Colours: <80 80 - 110 110+

\*Chosen from index ranking with minimum 5% composition.

# **Demographics** | Education & Employment



Target Group: Group 6 (01, 02, 04, 05, 06, 07, 09)

Population: 3,745,857 | Households: 1,318,852

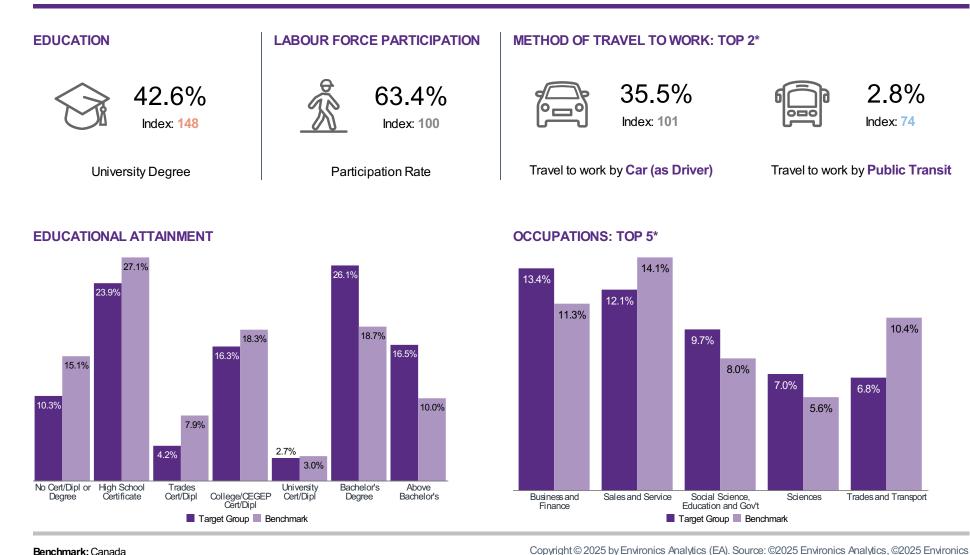
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80 - 110

110+

<80

Index Colours:



Benchmark: Canada

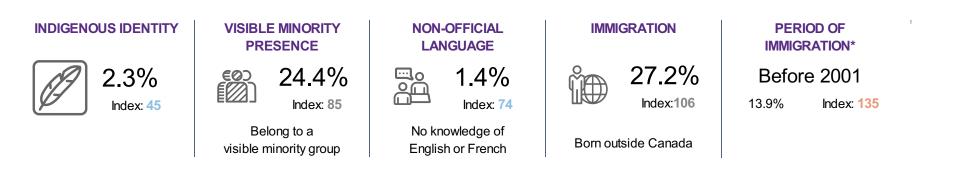
\*Ranked by percent composition.

Based on Household Population 15+

# **Demographics** | Diversity

Target Group: Group 6 (01, 02, 04, 05, 06, 07, 09)

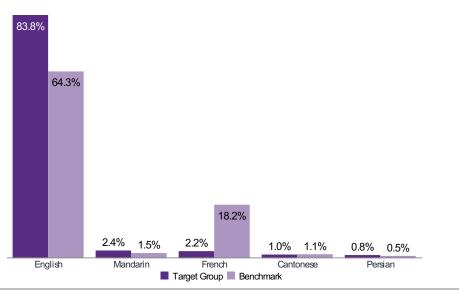
**Population:** 3,745,857 | **Households:** 1,318,852



**VISIBLE MINORITY STATUS: TOP 5\*\*** 



## LANGUAGES SPOKEN AT HOME: TOP 5\*\*



Benchmark: Canada

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| Index Colours: <80 | 80 - 110 | 110+ |
|--------------------|----------|------|
|--------------------|----------|------|

\*Chosen from index ranking with minimum 5% composition.

\*\*Ranked by percent composition.

ENVIRONICS

#### HOUSEHOLD CHARACTERISTICS

|                                     | Count              | %              | Base Count             | Base %         | % Pen          | Index      |
|-------------------------------------|--------------------|----------------|------------------------|----------------|----------------|------------|
| Basics                              |                    |                |                        |                |                |            |
| Total Population                    | 3,745,857          | 100.00         | 40,260,746             | 100.00         | 9.30           | 100        |
| Total Households                    | 1,318,852          | 100.00         | 16,017,402             | 100.00         | 8.23           | 100        |
| Age of Household Maintainer         |                    |                |                        |                |                |            |
| 15 to 24                            | 14,264             | 1.08           | 500,513                | 3.13           | 2.85           | 35         |
| 25 to 34                            | 117,649            | 8.92           | 2,378,074              | 14.85          | 4.95           | 60         |
| 35 to 44                            | 209,734            | 15.90          | 2,868,324              | 17.91          | 7.31           | 89         |
| 45 to 54                            | 253,413            | 19.21          | 2,721,085              | 16.99          | 9.31           | 113        |
| 55 to 64                            | 286,976            | 21.76          | 2,974,203              | 18.57          | 9.65           | 117        |
| 65 to 74                            | 247,003            | 18.73          | 2,599,234              | 16.23          | 9.50           | 115        |
| 75 To 84                            | 145,410            | 11.03          | 1,503,755              | 9.39           | 9.67           | 117        |
| 85 Or Older                         | 44,404             | 3.37           | 472,214                | 2.95           | 9.40           | 114        |
| Size of Household                   |                    |                |                        |                |                |            |
| 1 Person                            | 245,324            | 18.60          | 4,710,839              | 29.41          | 5.21           | 63         |
| 2 Persons                           | 467,936            | 35.48          | 5,465,468              | 34.12          | 8.56           | 104        |
| 3 Persons                           | 222,579            | 16.88          | 2,338,929              | 14.60          | 9.52           | 116        |
| 4 Persons                           | 251,411            | 19.06          | 2,134,580              | 13.33          | 11.78          | 143        |
| 5 or More Persons                   | 131,601            | 9.98           | 1,367,586              | 8.54           | 9.62           | 117        |
| Household Type                      |                    |                |                        |                |                |            |
| Total Family Households             | 1,024,586          | 77.69          | 10,472,274             | 65.38          | 9.78           | 119        |
| One-Family Households               | 977,138            | 74.09          | 9,931,541              | 62.01          | 9.84           | 119        |
| One-                                | 07 000             | 0.00           | 455.007                | 0.05           | 0.47           |            |
| Family Hhlds w/ Additional Persons  | 37,230             | 2.82           | 455,897                | 2.85           | 8.17           | 99         |
| One-                                | 939,908            | 71.27          | 9,475,644              | 59,16          | 9.92           | 120        |
| Family Hhlds w/o Additional Persons | 333,300            | 11.21          | 3,473,044              | 33.10          | 3.32           | 120        |
| Multigenerational Family Househ     | 39,306             | 2.98           | 450, 166               | 2.81           | 8.73           | 106        |
| Multiple-Family Households          | 8,142              | 0.62           | 90,567                 | 0.56           | 8.99           | 109        |
| Non-Family Households               | 294,266            | 22.31          | 5,545,128              | 34.62          | 5.31           | 64         |
| One-Person Households               | 249,632            | 18.93          | 4,798,667              | 29.96          | 5.20           | 63         |
| Two-Or-More-Person Households       | 44,634             | 3.38           | 746,461                | 4.66           | 5.98           | 73         |
| Marital Status                      |                    |                |                        |                |                |            |
| Married Or Living With A Common-    | 1,984,713          | 62.51          | 18,939,051             | 56.45          | 10.48          | 111        |
| Law Partner                         |                    |                |                        |                |                |            |
| Single (Never Legally Married)      | 833,399            | 26.25          | 9,850,607              | 29.36          | 8.46           | 89         |
| Separated                           | 61,278             | 1.93           | 888,677                | 2.65           | 6.90           | 73         |
| Divorced                            | 143,310            | 4.51           | 2,035,524              | 6.07           | 7.04           | 74         |
| Widowed                             | 152,279            | 4.80           | 1,835,997              | 5.47           | 8.29           | 88         |
| Children at Home                    |                    |                |                        |                |                |            |
| Households with Children at Home    |                    | 46.77          |                        | 38.63          |                | 121        |
| Age of Children at Home             |                    |                |                        |                |                |            |
| Total Number Of Children At Home    | 1,102,984          | 100.00         | 11,071,412             | 100.00         | 9.96           | 100        |
| 0 to 4                              | 144,991            | 13.14          | 1,889,666              | 17.07          | 7.67           | 77         |
| 5 to 9                              | 180,531            | 16.37          | 2,071,103              | 18.71          | 8.72           | 87         |
| 10 to 14                            | 210,134            | 19.05          | 2,164,853              | 19.55          | 9.71           | 97         |
| 15 to 19                            | 220.274            | 19.97          | 1.937.622              | 17.50          | 11.37          | 114        |
| 20 to 24                            |                    |                |                        |                |                |            |
| 20 to 24<br>25 and over             | 172,008<br>175,046 | 15.60<br>15.87 | 1,394,954<br>1,613,214 | 12.60<br>14.57 | 12.33<br>10.85 | 124<br>109 |

#### DWELLING CHARACTERISTICS

|                                | Count     | %     | Base Count | Base % | % Pen | Index |
|--------------------------------|-----------|-------|------------|--------|-------|-------|
| Housing Tenure                 |           |       |            |        |       |       |
| Owned                          | 1,114,606 | 84.51 | 10,498,668 | 65.55  | 10.62 | 129   |
| Rented                         | 204,145   | 15.48 | 5,428,307  | 33.89  | 3.76  | 46    |
| Band Housing                   | 100       | 0.01  | 90,427     | 0.56   | 0.11  | 1     |
| Housing Type                   |           |       |            |        |       |       |
| Houses                         | 1,112,940 | 84.39 | 10,216,463 | 63.78  | 10.89 | 132   |
| Single-Detached House          | 980, 106  | 74.31 | 8,342,691  | 52.09  | 11.75 | 143   |
| Semi-Detached House            | 66,959    | 5.08  | 804,880    | 5.03   | 8.32  | 101   |
| Row House                      | 65,875    | 5.00  | 1,068,892  | 6.67   | 6.16  | 75    |
| Apartments                     | 202,471   | 15.35 | 5,566,095  | 34.75  | 3.64  | 44    |
| High-rise (5+ Floors)          | 37,924    | 2.88  | 1,756,799  | 10.97  | 2.16  | 26    |
| Low-rise (<5 Floors)           | 100,249   | 7.60  | 2,937,636  | 18.34  | 3.41  | 41    |
| Detached Duplex                | 64,299    | 4.88  | 871,660    | 5.44   | 7.38  | 90    |
| Other Dwelling Types           | 3,440     | 0.26  | 234,844    | 1.47   | 1.46  | 18    |
| Housing Period of Construction |           |       |            |        |       |       |
| Before 1961                    | 265,772   | 20.15 | 3,055,319  | 19.07  | 8.70  | 106   |
| 1961 - 1980                    | 307,800   | 23.34 | 4,287,310  | 26.77  | 7.18  | 87    |
| 1981 - 1990                    | 219,708   | 16.66 | 2,043,927  | 12.76  | 10.75 | 131   |
| 1991 - 2000                    | 199,951   | 15.16 | 1,895,701  | 11.84  | 10.55 | 128   |
| 2001 - 2005                    | 92,751    | 7.03  | 978,870    | 6.11   | 9.48  | 115   |
| 2006 - 2010                    | 65,637    | 4.98  | 1,034,272  | 6.46   | 6.35  | 77    |
| 2011 - 2015                    | 53,831    | 4.08  | 996,116    | 6.22   | 5.40  | 66    |
| 2016 - 2021                    | 58,078    | 4.40  | 1,057,766  | 6.60   | 5.49  | 67    |
| After 2021                     | 55,323    | 4.20  | 668, 121   | 4.17   | 8.28  | 101   |

## INCOME, EDUCATION & EMPLOYMENT

|                                       | Count     | %           | Base Count | Base %     | % Pen l | ndev  |
|---------------------------------------|-----------|-------------|------------|------------|---------|-------|
| Household Income                      | COUIII    | /0          | Dasc Count | Dase 70    | 701 CIT | TICCA |
| Average Household Income              |           | 221.071.58  |            | 122.251.59 |         | 181   |
| Education                             |           | L 1,07 1.00 |            | 122,201.00 |         | 101   |
| No Certificate, Diploma Or Degree     | 326.065   | 10.27       | 5.062.714  | 15.09      | 6.44    | 68    |
| High School Certificate Or Equivalent | 760.321   | 23.95       | 9,083,509  |            | 8.37    | 88    |
| Apprenticeship Or Trades Cert/Dipl    | 134,057   | 4.22        | 2,650,045  |            | 5.06    | 53    |
| College/CEGEP/Non-Uni Cert/Dipl       | 516,313   | 16.26       | 6,141,220  |            | 8.41    | 89    |
| University Cert/Dipl Below Bachelor   | 86.769    | 2.73        | 995.643    |            | 8.71    | 92    |
| University Degree                     | 1,351,454 | 42.57       | 9,616,727  |            | 14.05   | 148   |
| Labour Force                          | 1,001,101 | 12.07       | 0,010,121  | 20.00      | 1 11 00 |       |
| In The Labour Force (15+)             | 2.011.756 | 63.36       | 21.289.384 | 63.46      | 9.45    | 100   |
| Labour Force by Occupation            | _, ,      |             |            |            |         |       |
| Management                            | 61,415    | 1.93        | 277.725    | 0.83       | 22.11   | 234   |
| Business Finance Administration       | 426,416   | 13.43       | 3,787,616  | 11.29      | 11.26   | 119   |
| Sciences                              | 223.303   | 7.03        | 1.889.740  |            | 11.82   | 125   |
| Health                                | 183.085   | 5.77        | 1,732,286  | 5.16       | 10.57   | 112   |
| Education, Gov't, Religion, Social    | 309,062   | 9.73        | 2,676,881  |            | 11.55   | 122   |
| Art, Culture, Recreation, Sport       | 83,782    | 2.64        | 645,774    | 1.93       | 12.97   | 137   |
| Sales and Service                     | 385,430   | 12.14       | 4,727,736  | 14.09      | 8.15    | 86    |
| Trades and Transport                  | 216,302   | 6.81        | 3,503,549  | 10.44      | 6.17    | 65    |
| Natural Resources and Agriculture     | 29,531    | 0.93        | 563,922    | 1.68       | 5.24    | 55    |
| Manufacturing and Utilities           | 43,962    | 1.39        | 889,063    | 2.65       | 4.94    | 52    |
| Commuting                             |           |             |            |            |         |       |
| Car (As Driver)                       | 1,126,129 | 35.47       | 11,821,849 | 35.24      | 9.53    | 101   |
| Car (As Passenger)                    | 88,605    | 2.79        | 1,001,125  | 2.98       | 8.85    | 94    |
| Public Transit                        | 90,467    | 2.85        | 1,290,550  | 3.85       | 7.01    | - 74  |
| Walk                                  | 66,204    | 2.08        | 852,954    | 2.54       | 7.76    | 82    |
| Bicycle                               | 24,308    | 0.77        | 188,667    | 0.56       | 12.88   | 136   |
|                                       |           |             |            |            |         |       |

### IDENTITY, LANGUAGE, IMMIGRATION & VISIBLE MINORITY STATUS

|                                    | Count     | %     | Base Count   | Base % | % Pen | Index |
|------------------------------------|-----------|-------|--------------|--------|-------|-------|
| Indigenous Identity                |           |       |              |        |       |       |
| Indigenous Identity                | 86,345    | 2.33  | 2,067,992    | 5.22   | 4.18  | 45    |
| Knowledge of Official Language     |           |       |              |        |       |       |
| English Only                       | 3,063,452 |       | 27,751,316   | 70.00  | 11.04 | 118   |
| French Only                        | 13,096    |       | 4,162,473    | 10.50  | 0.31  | 3     |
| English And French                 | 584,330   | 15.73 | 6,964,814    | 17.57  | 8.39  | 90    |
| Neither English Nor French         | 52,999    | 1.43  | 767,058      | 1.94   | 6.91  | 74    |
| Immigration Status                 |           |       |              |        |       |       |
| Non-Immigrant Population           | 2,586,320 |       | 27,413,116   | 69.14  | 9.43  | 101   |
| Born In Province of Residence      | 2,068,787 |       | 23,249,108   | 58.64  |       | 95    |
| Born Outside Province of Residence | 517,533   | 13.94 | 4,164,009    | 10.50  | 12.43 | 133   |
| Immigrant Population               | 1,010,774 | 27.22 | 10, 158, 784 | 25.62  | 9.95  | 106   |
| Visible Minority Status            |           |       |              |        |       |       |
| Total Visible Minorities           | 904,892   | 24.36 | 11,300,136   | 28.50  | 8.01  | 85    |
| Chinese                            | 273,243   | 7.36  | 1,982,177    | 5.00   | 13.79 | 147   |
| South Asian                        | 215, 106  | 5.79  | 3,097,643    | 7.81   | 6.94  | 74    |
| Black                              | 74,943    | 2.02  | 1,763,835    | 4.45   | 4.25  | 45    |
| Filipino                           | 56,441    | 1.52  | 1,100,300    | 2.77   | 5.13  | 55    |
| Latin American                     | 40,089    | 1.08  | 702,455      | 1.77   | 5.71  | 61    |
| Southeast Asian                    | 29,563    | 0.80  | 441,126      | 1.11   | 6.70  | 72    |
| Arab                               | 53,611    | 1.44  | 823,375      | 2.08   | 6.51  | 70    |
| West Asian                         | 57,629    | 1.55  | 450,989      | 1.14   | 12.78 | 136   |
| Korean                             | 35,983    | 0.97  | 267,496      | 0.68   | 13.45 | 144   |
| Japanese                           | 18,590    | 0.50  | 112,276      | 0.28   | 16.56 | 177   |
| Mother Tongue*                     |           |       |              |        |       |       |
| English                            | 2,572,079 | 69.26 | 21,109,222   | 53.24  | 12.18 | 130   |
| French                             | 139,673   | 3.76  | 7,519,466    | 18.97  | 1.86  | 20    |
| Total Non-Official                 | 864,519   | 23.28 | 9,321,705    | 23.51  | 9.27  | 99    |
| Mandarin                           | 126,696   | 3.41  | 822,528      | 2.08   | 15.40 | 164   |
| Cantonese                          | 64,248    | 1.73  | 622,837      | 1.57   | 10.32 | 110   |
| Italian                            | 52,823    | 1.42  | 319,255      | 0.81   | 16.55 | 177   |
| Persian                            | 52,510    | 1.41  | 343,527      | 0.87   | 15.29 | 163   |
| Spanish                            | 48,683    | 1.31  | 650,956      | 1.64   | 7.48  | 80    |
| Arabic                             | 45,318    | 1.22  | 625,914      | 1.58   | 7.24  | 77    |
| Punjabi                            | 43,627    | 1.18  | 907,337      | 2.29   | 4.81  | 51    |
| Russian                            | 31,644    | 0.85  | 223,308      | 0.56   | 14.17 | 151   |
| German                             | 31,230    | 0.84  | 246,885      | 0.62   | 12.65 | 135   |
| Tagalog                            | 28,332    | 0.76  | 552,392      | 1.39   | 5.13  | 55    |
|                                    |           |       |              |        |       |       |

Benchmark:Canada

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\*Displaying top 10 non-official Mother Tongue language variables by percent composition.

Index Colours: <80 80 - 110

## **Psychographics** | SocialValues Overview

**Target Group:** Group 6 (01, 02, 04, 05, 06, 07, 09)

# Strong Values

| Values                   | Index |
|--------------------------|-------|
| Legacy                   | 123   |
| Personal Control         | 123   |
| Rejection of Orderliness | 123   |
| Culture Sampling         | 120   |
| Effort Toward Health     | 119   |
| Emotional Control        | 116   |
| Duty                     | 113   |
| Social Learning          | 113   |
| Ecological Concern       | 111   |
| Flexible Families        | 111   |



## Legacy

Desire to leave behind a legacy after death, either to one's descendants or to society at large. This legacy could be of a financial, cultural, moral or spiritual nature. People strong on this construct tend to plan their bequests well in advance.

## **Personal Control**

Striving to organize and control the direction of one's future, even when it feels that there are forces beyond one's immediate control preventing it. Belief in one's basic ability to effect change and control one's life.

## **Rejection of Orderliness**

Living with a certain amount of disorder as an expression of oneself. Also, a desire to distance oneself from society's traditional moral code governing good manners and the golden rule in favour of a more informal and relaxed approach to life.

Benchmark: Canada

Weak Values

| Values                                 | Index |
|--|-------|
| Attraction to Nature                   | 77    |
| Fatalism                               | 80    |
| Anomie-Aimlessness                     | 81    |
| Joy of Consumption                     | 83    |
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| Sexism                                 | 84    |
| Xenophobia                             | 84    |
| Acceptance of Violence                 | 85    |
| Brand Apathy                           | 86    |
| Financial Concern Regarding the Future | 86    |



## Attraction to Nature

How close people want to be to nature, whether to recharge their spiritual batteries or to enjoy a simpler, healthier or more authentic way of life.

## Fatalism

The feeling that there are forces beyond one's immediate control preventing one from being in control, and being resigned to not being able to organize and control the direction of one's life or future. Lack of belief in one's basic ability to effect change and control one's life.

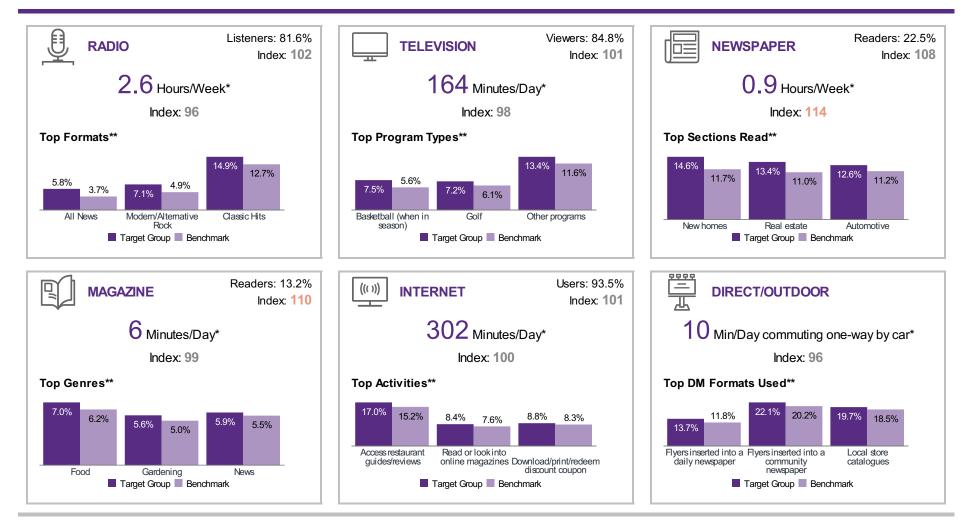
## **Anomie-Aimlessness**

The feeling of having no goals in life. Experiencing a void of meaning with respect to life in general. A feeling of alienation from society, having the impression of being cut off from what's happening.

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# Behavioural - Numeris | Media Overview

Target Group: Group 6 (01, 02, 04, 05, 06, 07, 09)



Benchmark: Canada

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\*Consumption values based to Household Population 12+.

\*\*Chosen from index ranking with minimum 5% composition.

Index Colours: <80 80 - 110 110+



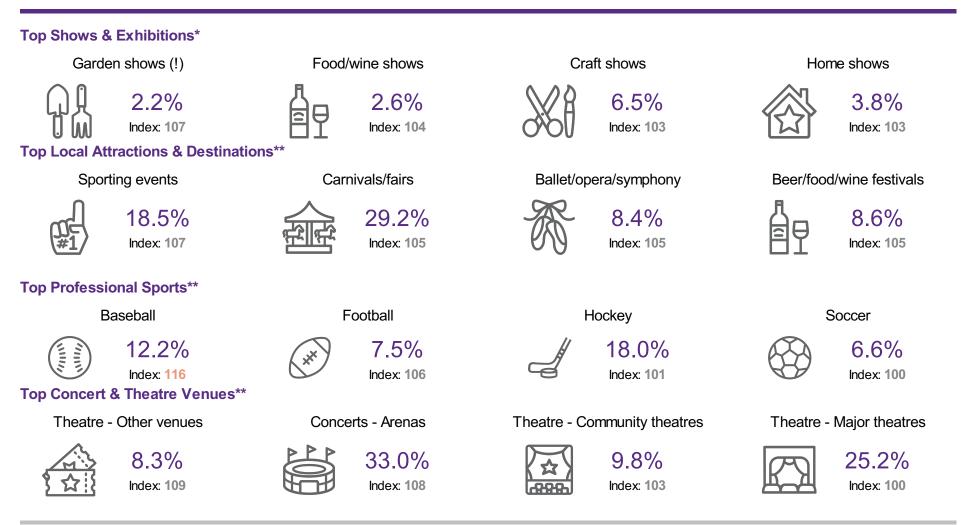
Household Population 12+: 3,303,104

## Behavioural - Numeris | Sports & Leisure Overview - Attend

Target Group: Group 6 (01, 02, 04, 05, 06, 07, 09)

Household Population 12+: 3,303,104

ENVIRONICS



Benchmark: Canada

\*Chosen from index ranking.

\*\*Chosen from index ranking with minimum 5% composition.

(!) Represents low sample size. Please analyze with discretion.

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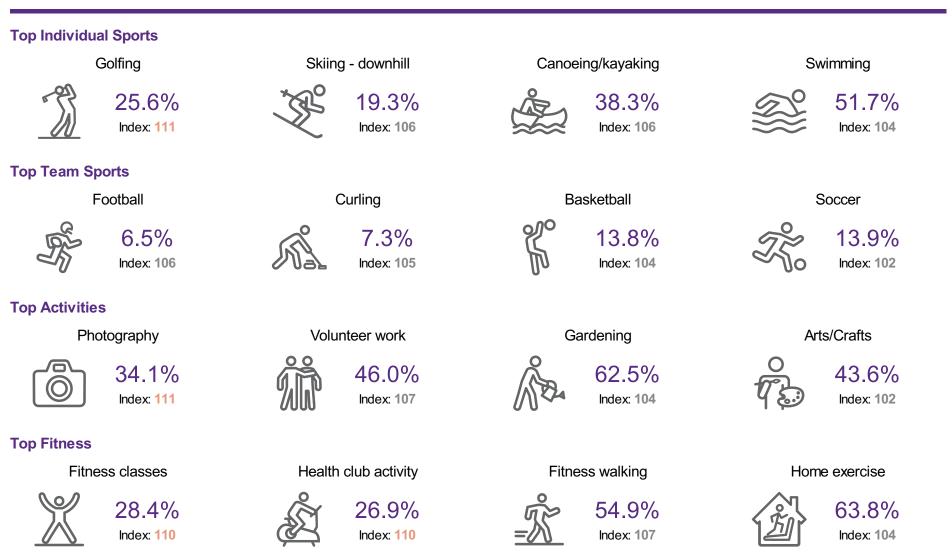
Index Colours: <80 80 - 110 110+

# Behavioural - Numeris | Sports & Leisure Overview - Participate

ENVIRONICS ANALYTICS

Target Group: Group 6 (01, 02, 04, 05, 06, 07, 09)

Household Population 12+: 3,303,104



Benchmark: Canada

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\*Chosen from index ranking with minimum 5% composition.

Index Colours: <80 80 - 110 110+

#### Household Population 12+: 3,303,104

## ACTIVITIES

|  | %     | Base % | Index |
|--|-------|--------|-------|
| Media - Internet - Activity [Pst Wk]                               |       |        |       |
| Listen to Internet-only music service (free)                       | 20.27 | 22.49  | 90    |
| Listen to Internet-only music service (paid)                       | 12.20 | 12.41  | 98    |
| Watch streaming purchased/rented videos                            | 3.61  | 3.69   | 98    |
| Participate in an online social network                            | 50.99 | 53.25  | 96    |
| Participate in an online video conference for business or personal | 30.27 | 29.67  | 102   |
| Share/refer/link friends to a website or an article                | 21.83 | 22.78  | 96    |
| Enter online contests  | 6.76  | 8.12   | 83    |
| Internet search - business, services, products                     | 48.94 | 49.87  | 98    |
| Place/respond to an online classified advertisement                | 6.81  | 6.96   | 98    |
| Send/receive a text/instant message                                | 68.05 | 67.23  | 101   |
| Send/receive email   | 71.52 | 70.95  | 101   |
| Take pictures/video  | 53.27 | 53.00  | 101   |
| Use apps   | 51.76 | 50.78  | 102   |
| Use maps/directions service  | 56.25 | 54.08  | 104   |
| Use online telephone directory                                     | 16.87 | 16.22  | 104   |
| Do banking/pay bills online  | 56.82 | 57.98  | 98    |
| Scan mobile tagging barcode/QR                                     | 13.88 | 13.42  | 103   |
| Read or look into online magazine                                  | 8.43  | 7.56   | 112   |
| Read or look into online newspapers                                | 16.95 | 16.89  | 100   |

### PURCHASE BEHAVIOUR

|  | %     | Base % | Index |
|--|-------|--------|-------|
| Media - Internet - Purchase Behaviour [Pst Wk] |       |        |       |
| Click on an Internet advertisement             | 16.68 | 16.19  | 103   |
| Compare products/prices while shopping         | 32.93 | 34.30  | 96    |
| Consult consumer reviews                       | 23.13 | 23.59  | 98    |
| Purchase group deal (e.g. Groupon)             | 1.30  | 1.27   | 102   |
| Purchase products or services                  | 29.82 | 28.55  | 104   |
| Receive store offers by SMS                    | 10.38 | 10.58  | 98    |
| Research products/services                     | 32.36 | 31.40  | 103   |

## SITE/CONTENT ACCESS

|   | %     | Base % | Index |
|---|-------|--------|-------|
| Media - Internet - Site/Content Access [Pst Wk] |       |        |       |
| Use ad blocking software                        | 17.52 | 17.17  | 102   |
| News site                                       | 40.18 | 38.16  | 105   |
| Radio station's website                         | 9.34  | 9.90   | 94    |
| TV station's website                            | 7.54  | 8.27   | 91    |
| Automotive news/content                         | 5.03  | 5.47   | 92    |
| Celebrity gossip content                        | 6.78  | 8.51   | 80    |
| Fashion or beauty-related content               | 7.38  | 7.34   | 101   |
| Food/recipes content                            | 29.81 | 29.57  | 101   |
| Health-related content                          | 19.12 | 18.75  | 102   |
| Home decor-related content                      | 8.51  | 8.70   | 98    |
| Professional sports content                     | 13.58 | 12.76  | 106   |
| Real estate listings/sites                      | 12.92 | 12.97  | 100   |
| Restaurant guides/reviews                       | 17.00 | 15.24  | 112   |
| Travel content                                  | 13.12 | 13.01  | 101   |

#### WATCH

|   | %     | Base % | Index |
|---|-------|--------|-------|
| Media - Internet - Watch [Pst Wk]               |       |        |       |
| Subscription-based video service (e.g. Netflix) | 41.99 | 40.61  | 103   |
| TV broadcast via streaming video                | 11.30 | 12.19  | 93    |
| Free streaming music videos                     | 30.66 | 32.32  | 95    |
| Streaming purchased/rented videos               | 3.61  | 3.69   | 98    |
| Other online free streaming videos              | 31.09 | 31.73  | 98    |

#### LISTEN

|  | %     | Base % | Index |
|--|-------|--------|-------|
| Media - Internet - Listen [Pst Wk]               |       |        |       |
| A podcast  | 21.06 | 20.25  | 104   |
| A radio broadcast via streaming audio            | 13.14 | 14.28  | 92    |
| Music via streaming video service (e.g. YouTube) | 23.23 | 24.63  | 94    |

#### DOWNLOAD

|                                       | %     | Base % | Index |
|---------------------------------------|-------|--------|-------|
| Media - Internet - Download [Pst Wk]  |       |        |       |
| Music/MP3 files (free or paid)        | 12.77 | 13.18  | 97    |
| Any video content (free or paid)      | 14.34 | 14.08  | 102   |
| Play/download online games            | 28.73 | 29.46  | 98    |
| Download/print/redeem discount coupon | 8.82  | 8.29   | 106   |
|                                       |       |        |       |

#### Benchmark: Canada

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(!) Represents low sample size. Please analyze with discretion.

 Index Colours:
 <80</th>
 80 - 110
 110+

/ Poco % In

Target Group: Group 6 (01, 02, 04, 05, 06, 07, 09)

#### Household Population 12+: 3,303,104

### ACTIVITIES

|  | %     | Base % | Index |
|--|-------|--------|-------|
| Mobile - Internet - Activity [Pst Wk]                              |       |        |       |
| Listen to Internet-only music service (free)                       | 15.41 | 17.71  | 87    |
| Listen to Internet-only music service (paid)                       | 11.04 | 11.23  | 98    |
| Watch streaming purchased/rented videos (!)                        | 1.64  | 1.69   | 97    |
| Participate in an online social network                            | 41.22 | 42.93  | 96    |
| Participate in an online video conference for business or personal | 9.25  | 8.84   | 105   |
| Share/refer/link friends to a website or an article                | 17.31 | 17.67  | 98    |
| Enter online contests  | 4.08  | 4.85   | 84    |
| Internet search - business, services, products                     | 33.34 | 34.38  | 97    |
| Place/respond to an online classified advertisement                | 4.38  | 4.35   | 101   |
| Send/receive a text/instant message                                | 64.41 | 62.73  | 103   |
| Send/receive email   | 55.06 | 53.72  | 103   |
| Take pictures/video  | 51.51 | 50.77  | 101   |
| Use apps   | 48.53 | 47.65  | 102   |
| Use maps/directions service  | 48.87 | 46.79  | 104   |
| Use online telephone directory                                     | 11.56 | 11.08  | 104   |
| Do banking/pay bills online  | 29.89 | 32.32  | 92    |
| Scan mobile tagging barcode/QR                                     | 13.35 | 12.89  | 104   |
| Read or look into online magazine                                  | 4.21  | 4.07   | 103   |
| Read or look into online newspapers                                | 9.27  | 8.97   | 103   |
|  |       |        |       |

### PURCHASE BEHAVIOUR

|   | %     | Base % | Index |
|---|-------|--------|-------|
| Mobile - Internet - Purchase Behaviour [Pst Wk] |       |        |       |
| Click on an Internet advertisement              | 11.46 | 11.23  | 102   |
| Compare products/prices while shopping          | 21.58 | 23.09  | 93    |
| Consult consumer reviews                        | 13.92 | 15.02  | 93    |
| Purchase group deal (e.g. Groupon)              | 0.65  | 0.64   | 102   |
| Purchase products or services                   | 15.46 | 15.78  | 98    |
| Receive store offers by SMS                     | 9.87  | 10.13  | 97    |
| Research products/services                      | 19.87 | 19.79  | 100   |

#### DOWNLOAD

|                                       | %     | Base % | Index |
|---------------------------------------|-------|--------|-------|
| Mobile - Internet - Download [Pst Wk] |       |        |       |
| Music/MP3 files (free or paid)        | 9.07  | 9.58   | 95    |
| Any video content (free or paid)      | 7.10  | 7.15   | 99    |
| Play/download online games            | 17.36 | 17.12  | 101   |
| Download/print/redeem discount coupon | 4.95  | 4.75   | 104   |
|                                       |       |        |       |

### SITE/CONTENT ACCESS

| Variable   | %     | Base % | Index |
|--|-------|--------|-------|
| Mobile - Internet - Site/Content Access [Pst Wk] |       |        |       |
| Use ad blocking software                         | 6.71  | 6.13   | 109   |
| News site  | 28.26 | 26.84  | 105   |
| Radio station's website                          | 5.55  | 5.63   | 99    |
| TV station's website                             | 3.33  | 3.67   | 91    |
| Automotive news/content                          | 3.49  | 3.77   | 92    |
| Celebrity gossip content                         | 5.09  | 6.05   | 84    |
| Fashion or beauty-related content                | 5.56  | 5.36   | 104   |
| Food/recipes content                             | 17.93 | 17.65  | 102   |
| Health-related content                           | 11.83 | 11.78  | 100   |
| Home decor-related content                       | 4.99  | 5.15   | 97    |
| Professional sports content                      | 9.11  | 9.11   | 100   |
| Real estate listings/sites                       | 6.74  | 7.41   | 91    |
| Restaurant guides/reviews                        | 12.01 | 11.00  | 109   |
| Travel content                                   | 6.90  | 6.98   | 99    |

#### WATCH

|   | %     | Base % | Index |
|---|-------|--------|-------|
| Mobile - Internet - Watch [Pst Wk]              |       |        |       |
| Subscription-based video service (e.g. Netflix) | 18.69 | 18.52  | 101   |
| TV broadcast via streaming video                | 4.36  | 4.82   | 90    |
| Free streaming music videos                     | 19.39 | 20.81  | 93    |
| Streaming purchased/rented videos (!)           | 1.64  | 1.69   | 97    |
| Other online free streaming videos              | 20.23 | 21.13  | 96    |

#### LISTEN

|   | 70    | Dase 70 | Index |
|---|-------|---------|-------|
| Mobile - Internet - Listen [Pst Wk]               |       |         |       |
| A podcast   | 17.08 | 16.37   | 104   |
| A radio broadcast via streaming audio             | 8.34  | 9.10    | 92    |
| Internet-only music service (free) (e.g. Spotify) | 15.41 | 17.71   | 87    |
| Internet-only music service (paid) (e.g. Tidal)   | 11.04 | 11.23   | 98    |
| Music via streaming video service (e.g. YouTube)  | 15.43 | 16.04   | 96    |

#### Benchmark: Canada

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(!) Represents low sample size. Please analyze with discretion.

Index Colours: <80 80 - 110 110+

### Household Population 12+: 3,303,104

## ACTIVITIES

|  | %     | Base % | Index |
|--|-------|--------|-------|
| Tablet - Activity [Pst Wk]   |       |        |       |
| Send/receive email   | 14.72 | 15.32  | 96    |
| Use apps   | 14.03 | 13.42  | 105   |
| Internet search - business, services, products                     | 11.50 | 11.65  | 99    |
| Participate in an online social network                            | 10.63 | 11.03  | 96    |
| Send/receive a text/instant message                                | 8.51  | 8.79   | 97    |
| Use maps/directions service  | 7.06  | 6.06   | 116   |
| Do banking/pay bills online  | 7.05  | 7.63   | 92    |
| Read/Look into online newspapers                                   | 5.53  | 5.80   | 95    |
| Take pictures/video  | 4.71  | 4.97   | 95    |
| Participate in an online video conference for business or personal | 4.25  | 4.28   | 99    |
| Read/Look into online magazines                                    | 3.19  | 2.49   | 128   |
| Listen to Internet-only music service (free)                       | 2.84  | 3.32   | 86    |
| Share/refer/link friends to a website or an article                | 2.84  | 3.34   | 85    |
| Use online telephone directory                                     | 2.33  | 2.24   | 104   |
| Listen to Internet-only music service (paid) (!)                   | 1.63  | 1.40   | 116   |
| Enter online contests  | 1.06  | 1.27   | 83    |
| Place/respond to an online classified advertisement                | 0.95  | 1.15   | 83    |
| Receive store offers by SMS (!)                                    | 0.94  | 0.89   | 105   |
| Watch streaming purchased/rented videos (!)                        | 0.81  | 0.84   | 97    |
|  |       |        |       |

### PURCHASE BEHAVIOUR

|  | %    | Base % | Index |
|--|------|--------|-------|
| Tablet - Purchase Behaviour [Pst Wk]   |      |        |       |
| Click on an Internet advertisement     | 3.19 | 3.22   | 99    |
| Compare products/prices while shopping | 5.40 | 6.08   | 89    |
| Consult consumer reviews               | 4.03 | 4.29   | 94    |
| Purchase products or services          | 4.57 | 4.38   | 104   |
| Receive store offers by SMS (!)        | 0.94 | 0.89   | 105   |
| Research products/services             | 7.12 | 7.02   | 101   |

#### DOWNLOAD

|                                       | %    | Base % | Index |
|---------------------------------------|------|--------|-------|
| Tablet - Download [Pst Wk]            |      |        |       |
| Music/MP3 files (free or paid)        | 1.24 | 1.48   | 83    |
| Any video content (free or paid)      | 3.20 | 2.91   | 110   |
| Play/download online games            | 6.69 | 6.78   | 99    |
| Download/print/redeem discount coupon | 0.82 | 0.83   | 100   |

### SITE/CONTENT ACCESS

|                                       | %    | Base % | Index |
|---------------------------------------|------|--------|-------|
| Tablet - Site/Content Access [Pst Wk] |      |        |       |
| Use ad blocking software              | 2.32 | 1.99   | 117   |
| News site                             | 8.74 | 8.34   | 105   |
| Radio station's website               | 1.47 | 1.86   | 79    |
| TV station's website                  | 1.73 | 2.10   | 82    |
| Automotive news/content               | 1.03 | 1.31   | 79    |
| Celebrity gossip content              | 0.89 | 1.59   | 56    |
| Fashion or beauty-related content     | 1.38 | 1.48   | 94    |
| Food/recipes content                  | 7.85 | 7.63   | 103   |
| Health-related content                | 4.40 | 3.99   | 110   |
| Home decor-related content            | 2.21 | 2.48   | 89    |
| Professional sports content           | 2.99 | 2.45   | 122   |
| Real estate listings/sites            | 2.57 | 2.53   | 102   |
| Restaurant guides/reviews             | 3.31 | 2.98   | 111   |
| Travel content                        | 3.21 | 3.39   | 95    |

#### WATCH

|   | %     | Base % | Index |
|---|-------|--------|-------|
| Tablet - Watch [Pst Wk]                         |       |        |       |
| Subscription-based video service (e.g. Netflix) | 12.55 | 11.88  | 106   |
| TV broadcast via streaming video                | 3.45  | 3.56   | 97    |
| Free streaming music videos                     | 7.18  | 8.13   | 88    |
| Streaming purchased/rented videos (!)           | 0.81  | 0.84   | 97    |
| Other online free streaming videos              | 7.06  | 7.66   | 92    |

#### LISTEN

|  | %    | Base % | Index |
|--|------|--------|-------|
| Tablet - Listen [Pst Wk]                         |      |        |       |
| A podcast  | 2.76 | 2.53   | 109   |
| A radio broadcast via streaming audio            | 2.25 | 2.66   | 85    |
| Internet-only music service (free)               | 2.84 | 3.32   | 86    |
| Internet-only music service (paid) (!)           | 1.63 | 1.40   | 116   |
| Music via streaming video service (e.g. YouTube) | 4.54 | 4.74   | 96    |

Benchmark: Canada

(!) Represents low sample size. Please analyze with discretion.

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Index Colours: <80 80 - 110 11

ENVIRONICS

#### Household Population 12+: 3,303,104

## ACTIVITIES

|  | %     | Base % | Index |
|--|-------|--------|-------|
| Computer - Activity [Pst Wk]                                       |       |        |       |
| Listen to Internet-only music service (free)                       | 8.14  | 8.20   | 99    |
| Listen to Internet-only music service (paid)                       | 4.97  | 4.89   | 102   |
| Watch streaming purchased/rented videos                            | 2.24  | 2.14   | 105   |
| Participate in an online social network                            | 21.17 | 21.95  | 96    |
| Participate in an online video conference for business or personal | 24.16 | 23.30  | 104   |
| Share/refer/link friends to a website or an article                | 9.52  | 10.46  | 91    |
| Enter online contests  | 3.22  | 3.63   | 89    |
| Internet search - business, services, products                     | 33.88 | 31.97  | 106   |
| Place/respond to an online classified advertisement                | 3.40  | 3.27   | 104   |
| Send/receive a text/instant message                                | 12.47 | 12.50  | 100   |
| Send/receive email   | 50.85 | 48.76  | 104   |
| Take pictures/video  | 2.43  | 2.23   | 109   |
| Use apps   | 14.90 | 13.61  | 109   |
| Use maps/directions service  | 18.51 | 17.64  | 105   |
| Use online telephone directory                                     | 7.62  | 7.22   | 105   |
| Do banking/pay bills online  | 36.03 | 34.06  | 106   |
| Read/Look into online magazines                                    | 4.25  | 3.47   | 122   |
| Read/Look into online newspapers                                   | 9.63  | 8.98   | 107   |

#### PURCHASE BEHAVIOUR

|  | %     | Base % | Index |
|--|-------|--------|-------|
| Computer - Purchase Behaviour [Pst Wk] |       |        |       |
| Click on an Internet advertisement     | 7.76  | 6.96   | 112   |
| Compare products/prices while shopping | 18.03 | 17.96  | 100   |
| Consult consumer reviews               | 14.36 | 13.27  | 108   |
| Purchase group deal (e.g. Groupon)     | 0.63  | 0.73   | 87    |
| Purchase products or services          | 20.04 | 17.78  | 113   |
| Receive store offers by SMS (!)        | 1.01  | 0.95   | 107   |
| Research products/services             | 22.05 | 19.98  | 110   |

#### DOWNLOAD

|                                       | %     | Base % | Index |
|---------------------------------------|-------|--------|-------|
| Computer - Download [Pst Wk]          |       |        |       |
| Music/MP3 files (free or paid)        | 5.73  | 5.39   | 106   |
| Any video content (free or paid)      | 8.78  | 8.50   | 103   |
| Play/download online games            | 13.88 | 14.14  | 98    |
| Download/print/redeem discount coupon | 4.73  | 4.12   | 115   |

### SITE/CONTENT ACCESS

|   | %     | Base % | Index |
|---|-------|--------|-------|
| Computer - Site/Content Access [Pst Wk] |       |        |       |
| Use ad blocking software                | 15.55 | 15.22  | 102   |
| News site                               | 24.07 | 21.71  | 111   |
| Radio station's website                 | 4.75  | 4.91   | 97    |
| TV station's website                    | 4.74  | 4.93   | 96    |
| Automotive news/content                 | 2.72  | 2.88   | 94    |
| Celebrity gossip content                | 2.54  | 3.02   | 84    |
| Fashion or beauty-related content       | 2.79  | 2.64   | 106   |
| Food/recipes content                    | 13.99 | 13.18  | 106   |
| Health-related content                  | 9.42  | 9.09   | 104   |
| Home decor-related content              | 4.19  | 4.07   | 103   |
| Professional sports content             | 7.53  | 6.70   | 112   |
| Real estate listings/sites              | 7.32  | 6.54   | 112   |
| Restaurant guides/reviews               | 7.03  | 5.99   | 117   |
| Travel content                          | 8.25  | 7.78   | 106   |

#### WATCH

|   | %     | Base % | Index |
|---|-------|--------|-------|
| Computer - Watch [Pst Wk]                       |       |        |       |
| Subscription-based video service (e.g. Netflix) | 24.28 | 23.39  | 104   |
| TV broadcast via streaming video                | 6.44  | 6.53   | 99    |
| Free streaming music videos                     | 17.69 | 18.05  | 98    |
| Streaming purchased/rented videos               | 2.24  | 2.14   | 105   |
| Other online free streaming videos              | 18.39 | 17.77  | 103   |

#### LISTEN

| %     | Base %               | Index  |
|-------|----------------------|--|
|       |                      |  |
| 5.93  | 5.60                 | 106  |
| 4.87  | 5.26                 | 93   |
| 8.14  | 8.20                 | 99   |
| 4.97  | 4.89                 | 102  |
| 12.87 | 13.77                | 93   |
|       | 4.87<br>8.14<br>4.97 | 5.93 5.60<br>4.87 5.26<br>8.14 8.20<br>4.97 4.89 |

Benchmark: Canada

(!) Represents low sample size. Please analyze with discretion.

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Index Colours: <80 80 - 110

ENVIRONICS

## Behavioural - Numeris | Digital - Social Network Usage



Target Group: Group 6 (01, 02, 04, 05, 06, 07, 09)

Household Population 12+: 3,303,104

### **USED ONLINE SOCIAL NETWORKS**

Past week

|                              | %     | Base % | Index |
|------------------------------|-------|--------|-------|
| Facebook                     | 41.39 | 45.12  | 92    |
| Instagram                    | 29.72 | 28.76  | 103   |
| LinkedIn                     | 13.90 | 13.08  | 106   |
| Pinterest                    | 9.77  | 10.01  | 98    |
| Reddit                       | 9.07  | 8.84   | 103   |
| Snapchat                     | 9.76  | 9.69   | 101   |
| TikTok                       | 12.32 | 12.48  | 99    |
| X (formerly Twitter)         | 14.38 | 13.74  | 105   |
| WhatsApp                     | 20.98 | 18.64  | 113   |
| Online/Internet dating sites | 1.53  | 1.98   | 77    |
| YouTube videos/channels      | 39.40 | 37.96  | 104   |

Benchmark: Canada

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| Index Colours: | <80 | 80 - 110 | 110+ |
|----------------|-----|----------|------|
|----------------|-----|----------|------|

## Behavioural - Numeris | Media Highlights

Target Group: Group 6 (01, 02, 04, 05, 06, 07, 09)

## TELEVISION

|  | %     | Base % | Index |
|--|-------|--------|-------|
| Viewership                                 |       |        |       |
| Heavy                                      | 15.58 | 16.48  | 95    |
| Medium/Heavy                               | 17.61 | 17.15  | 103   |
| Medium                                     | 17.84 | 16.81  | 106   |
| Medium/Light                               | 16.92 | 16.62  | 102   |
| Light                                      | 16.88 | 16.92  | 100   |
| Top Program Types (Watch in Typical Week)* |       |        |       |
| Basketball (when in season)                | 7.46  | 5.63   | 133   |
| Golf                                       | 7.15  | 6.11   | 117   |
| Baseball (when in season)                  | 13.36 | 11.65  | 115   |
| Soccer                                     | 7.00  | 6.06   | 115   |
| NFL football (when in season)              | 11.46 | 10.54  | 109   |
| Situation comedies                         | 20.48 | 18.92  | 108   |
| Auto racing                                | 5.57  | 5.23   | 107   |
| CFL football (when in season)              | 9.60  | 8.93   | 107   |
| Hockey (when in season)                    | 22.87 | 21.43  | 107   |
| Curling (when in season)                   | 6.51  | 6.11   | 106   |
| News/current affairs                       | 26.43 | 25.50  | 104   |
| Home renovation/decoration shows           | 20.23 | 19.67  | 103   |
| Cartoons                                   | 7.63  | 7.63   | 100   |
| Cooking programs                           | 16.16 | 16.22  | 100   |
| Evening local news                         | 33.24 | 33.10  | 100   |

#### RADIO

|                             | %     | Base % | Index |
|-----------------------------|-------|--------|-------|
| Listenership                |       |        |       |
| Heavy                       | 20.19 | 21.54  | 94    |
| Medium/Heavy                | 20.25 | 19.48  | 104   |
| Medium                      | 20.58 | 19.07  | 108   |
| Medium/Light                | 20.63 | 19.70  | 105   |
| Light                       | 18.29 | 19.90  | 92    |
| Top Formats (Weekly Reach)* |       |        |       |
| All News                    | 5.83  | 3.69   | 158   |
| Modern/Alternative Rock     | 7.09  | 4.91   | 144   |
| Classic Hits                | 14.85 | 12.74  | 117   |
| Mainstream Rock             | 9.97  | 8.81   | 113   |
| Today's Country             | 8.41  | 7.57   | 111   |
| Multi/Variety/Specialty     | 12.29 | 11.41  | 108   |
| Mainstream Top 40/CHR       | 13.64 | 12.92  | 106   |
| News/Talk                   | 29.34 | 28.18  | 104   |
| Adult Contemporary          | 15.43 | 15.46  | 100   |
| Hot Adult Contemporary      | 11.00 | 13.82  | 80    |

#### **NEWSPAPERS**

|                                    | %     | Base % | Index |
|------------------------------------|-------|--------|-------|
| Readership - Dailies               |       |        |       |
| Heavy                              | 4.58  | 3.99   | 115   |
| Medium/Heavy                       | 4.72  | 4.03   | 117   |
| Medium                             | 4.46  | 4.28   | 104   |
| Medium/Light                       | 4.33  | 3.99   | 108   |
| Light                              | 4.40  | 4.44   | 99    |
| Section Read - Dailies*            |       |        |       |
| New homes section                  | 14.58 | 11.67  | 125   |
| Real estate listings               | 13.38 | 10.97  | 122   |
| Automotive                         | 12.63 | 11.22  | 113   |
| Travel                             | 24.14 | 22.54  | 107   |
| Sports                             | 24.17 | 22.70  | 106   |
| Business & financial               | 28.85 | 27.48  | 105   |
| Computer/high tech                 | 14.60 | 13.92  | 105   |
| Classified ads (excl. real estate) | 9.33  | 9.06   | 103   |
| Fashion/lifestyle                  | 18.08 | 17.61  | 103   |
| National news                      | 50.55 | 49.23  | 103   |
| Readership - Community Papers      |       |        |       |
| Heavy                              | 5.35  | 5.60   | 96    |
| Medium/Heavy                       | 5.38  | 5.55   | 97    |
| Medium                             | 6.39  | 5.57   | 115   |
| Medium/Light                       | 5.65  | 5.34   | 106   |
| Light                              | 5.69  | 5.32   | 107   |

## INTERNET

|   | %     | Base % | Index |
|---|-------|--------|-------|
| Usage   |       |        |       |
| Heavy   | 18.69 | 19.31  | 97    |
| Medium/Heavy  | 18.87 | 18.44  | 102   |
| Medium  | 18.45 | 18.31  | 101   |
| Medium/Light  | 19.50 | 18.41  | 106   |
| Light   | 18.04 | 18.36  | 98    |
| Online Social Networks (Used in Past Month)             |       |        |       |
| WhatsApp  | 20.98 | 18.64  | 113   |
| LinkedIn  | 13.90 | 13.08  | 106   |
| X (formerly Twitter)                                    | 14.38 | 13.74  | 105   |
| YouTube   | 39.40 | 37.96  | 104   |
| Instagram   | 29.72 | 28.76  | 103   |
| Reddit  | 9.07  | 8.84   | 103   |
| Snapchat  | 9.76  | 9.69   | 101   |
| TikTok  | 12.32 | 12.48  | 99    |
| Pinterest   | 9.77  | 10.01  | 98    |
| Facebook  | 41.39 | 45.12  | 92    |
| Online/Internet dating sites                            | 1.53  | 1.98   | 77    |
| Top Activities (Past Week)*                             |       |        |       |
| Access restaurant guides/reviews                        | 17.00 | 15.24  | 112   |
| Read or look into online magazines                      | 8.43  | 7.56   | 112   |
| Download/print/redeem discount coupon                   | 8.82  | 8.29   | 106   |
| Access professional sports content                      | 13.58 | 12.76  | 106   |
| Access a news site                                      | 40.18 | 38.16  | 105   |
| Listen to a podcast                                     | 21.06 | 20.25  | 104   |
| Use maps/directions service                             | 56.25 | 54.08  | 104   |
| Use online telephone directory                          | 16.87 | 16.22  | 104   |
| Purchase products or services                           | 29.82 | 28.55  | 104   |
| Watch a subscription-based video service (e.g. Netflix) | 41.99 | 40.61  | 103   |
| Click on an Internet advertisement                      | 16.68 | 16.19  | 103   |
| Research products/services                              | 32.36 | 31.40  | 103   |
| Scan mobile tagging barcode/QR                          | 13.88 | 13.42  | 103   |
| Download any video content (free or paid)               | 14.34 | 14.08  | 102   |
| Use ad blocking software                                | 17.52 | 17.17  | 102   |
|   |       |        |       |

### DIRECT

|  | %     | Base % | Index |
|--|-------|--------|-------|
| Used in Shopping                               |       |        |       |
| Flyers inserted into a daily newspaper         | 13.69 | 11.81  | 116   |
| Flyers inserted into a community newspaper     | 22.07 | 20.16  | 109   |
| Local store catalogues                         | 19.66 | 18.47  | 106   |
| Coupons  | 26.28 | 25.85  | 102   |
| General information from the Internet/websites | 35.90 | 35.26  | 102   |
| Direct email offers                            | 21.56 | 21.73  | 99    |
| Flyers delivered to the door or in the mail    | 30.72 | 31.12  | 99    |
| Online flyers                                  | 35.23 | 35.85  | 98    |
| Mail order                                     | 6.07  | 7.57   | 80    |
| Opinion of Flyers to Door/By Mail              |       |        |       |
| Somewhat unfavourable                          | 23.59 | 22.46  | 105   |
| Very unfavourable                              | 28.27 | 28.09  | 101   |
| Somewhat favourable                            | 34.01 | 34.36  | 99    |
| Very favourable                                | 14.05 | 14.78  | 95    |

#### MAGAZINES

|                        | %    | Base % | Index |
|------------------------|------|--------|-------|
| Readership             |      |        |       |
| Heavy                  | 2.37 | 2.52   | 94    |
| Medium/Heavy           | 2.38 | 2.38   | 100   |
| Medium                 | 2.86 | 2.44   | 117   |
| Medium/Light           | 2.81 | 2.40   | 117   |
| Light                  | 2.81 | 2.32   | 121   |
| Top Magazine Types*    |      |        |       |
| Food & beverage        | 7.04 | 6.25   | 113   |
| Gardening & homes      | 5.58 | 4.98   | 112   |
| News & current affairs | 5.90 | 5.55   | 106   |

Benchmark: Canada

\*Chosen fromindex ranking with minimum5% composition.

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Index Colours: <80 80 - 110 110+

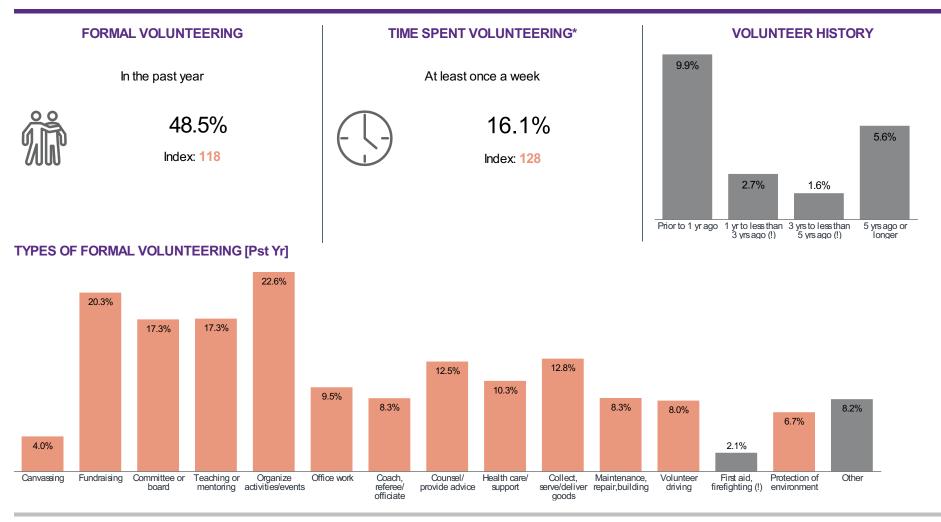
#### Household Population 12+: 3,303,104

# GivingBack | General Volunteering

#### ENVIRONICS ANALYTICS

Target Group: Group 6 (01, 02, 04, 05, 06, 07, 09)

Household Population 15+: 3,174,979



Benchmark: Canada

\*Ranked by percent composition.

(!) Represents low sample size. Please analyze with discretion.

(^) Represents extremely low sample. Please analyze with discretion.

Note: N/A values are displayed if variables do not meet 5% threshold criteria.

Bar Chart bars are coloured based on Index ranges.

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(https://en.environicsanalytics.com/Envision/About/1/2024)

Index Colours: <80 80 - 110 110+

110.

## GivingBack | Becoming a Volunteer and Reasons for Volunteering

#### ENVIRONICS ANALYTICS

Target Group: Group 6 (01, 02, 04, 05, 06, 07, 09)

## Household Population 15+: 3,174,979



| (( )) |
|-------|
|-------|

|                                    | %    | Base % | % Pen | Index |
|------------------------------------|------|--------|-------|-------|
| By attending a meeting or activity | 10.1 | 8.0    | 11.9  | 126   |
| Word of mouth                      | 7.9  | 7.0    | 10.6  | 112   |
| Through an online source (!)       | 2.3  | 2.0    | 10.5  | 111   |

## **MOTIVATION FOR VOLUNTEERING**

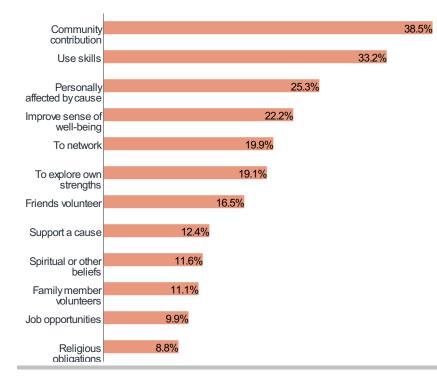




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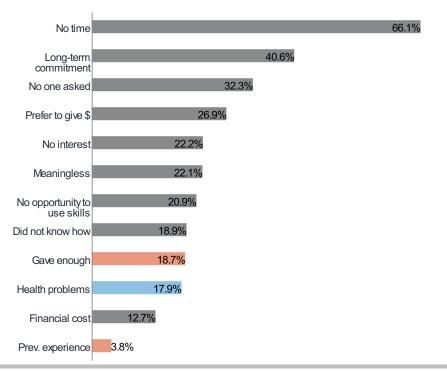
|                                    | %    | Base % | % Pen | Index |
|------------------------------------|------|--------|-------|-------|
| Formal recognition                 | 12.9 | 11.1   | 11.0  | 116   |
| Non-monetary benefit/compensation  | 8.3  | 6.9    | 11.4  | 120   |
| Payment to cover expenses          | 7.1  | 4.5    | 15.0  | 159   |
| Monetary compensation for time (^) | 1.2  | 0.7    | 15.5  | 164   |

## **REASONS FOR VOLUNTEERING**



## REASONS FOR NOT VOLUNTEERING MORE

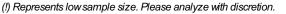
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Benchmark: Canada

Ranked by percent composition.

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(^) Represents extremely low sample. Please analyze with discretion.

Bar Chart bars are coloured based on Index ranges.



# GivingBack | Int'l Classification of Non-Profit Organizations (ICNPO)



Target Group: Group 6 (01, 02, 04, 05, 06, 07, 09)

Household Population 15+: 3,174,979

## **VOLUNTEERING - INCPO CATEGORIES**

|                               | Volunteered [Pst Yr] |        |       |       | Avg    | . Hrs. [Pst Yr] |       |
|-------------------------------|----------------------|--------|-------|-------|--------|-----------------|-------|
|                               | %                    | Base % | % Pen | Index | Hours  | Base Hours      | Index |
| Arts And Culture              | 3.3                  | 2.9    | 10.8  | 114   | 152.35 | 127.59          | 119   |
| Sports And Recreation         | 12.1                 | 8.6    | 13.3  | 141   | 125.24 | 135.44          | 92    |
| Education And Research        | 7.6                  | 5.9    | 12.1  | 127   | 57.88  | 49.33           | 117   |
| Health                        | 5.0                  | 4.2    | 11.3  | 119   | 71.36  | 61.77           | 116   |
| Hospitals (!)                 | 2.5                  | 2.1    | 11.4  | 120   | 126.50 | 147.57          | 86    |
| Social Services               | 14.1                 | 11.1   | 12.0  | 127   | 79.08  | 75.31           | 105   |
| Environment                   | 2.7                  | 2.2    | 11.8  | 125   | 83.70  | 85.71           | 98    |
| Development And Housing       | 6.3                  | 5.2    | 11.4  | 121   | 74.45  | 70.28           | 106   |
| Law, Advocacy (!)             | 2.3                  | 2.0    | 10.6  | 112   | 111.13 | 81.77           | 136   |
| Grant-Making, Fundraising (!) | 2.0                  | 1.7    | 11.2  | 118   | 83.94  | 68.33           | 123   |
| Religion                      | 10.6                 | 8.4    | 11.9  | 126   | 118.42 | 122.52          | 97    |
| Business And Professional (!) | 1.9                  | 1.1    | 17.3  | 183   | 59.39  | 97.48           | 61    |

### **DONATIONS - INCPO MAJOR ACTIVITY GROUPS**

|                               |      | Number of Donations [Pst Yr] |       |       | Avg. Dolla | ars [Pst Yr] |       |
|-------------------------------|------|------------------------------|-------|-------|------------|--------------|-------|
|                               | %    | Base %                       | % Pen | Index | \$         | Base \$      | Index |
| Arts And Culture              | 3.9  | 3.2                          | 11.5  | 122   | 189.80     | 130.69       | 145   |
| Sports And Recreation         | 13.9 | 12.7                         | 10.4  | 110   | 103.38     | 86.22        | 120   |
| Education And Research        | 13.2 | 10.7                         | 11.6  | 123   | 88.05      | 82.61        | 107   |
| Universities And Colleges (!) | 2.7  | 1.6                          | 15.8  | 167   | 662.51     | 459.76       | 144   |
| Health                        | 37.6 | 31.9                         | 11.1  | 118   | 169.03     | 117.41       | 144   |
| Hospitals                     | 15.6 | 17.6                         | 8.4   | 89    | 197.63     | 124.10       | 159   |
| Social Services               | 34.7 | 33.1                         | 9.9   | 105   | 154.33     | 114.69       | 135   |
| Environment                   | 8.2  | 7.1                          | 10.9  | 115   | 174.29     | 130.68       | 133   |
| Development And Housing (!)   | 2.8  | 2.5                          | 10.7  | 113   | 254.36     | 147.29       | 173   |
| Law, Advocacy                 | 4.3  | 2.9                          | 14.2  | 150   | 185.23     | 177.40       | 104   |
| Grant-Making, Fundraising     | 12.5 | 11.1                         | 10.7  | 113   | 248.98     | 212.91       | 117   |
| International Organizations   | 10.1 | 8.1                          | 11.8  | 125   | 387.21     | 300.30       | 129   |
| Religion                      | 29.8 | 27.9                         | 10.1  | 107   | 1,004.83   | 688.10       | 146   |
| Not Elsewhere Classified (!)  | 2.3  | 2.5                          | 8.8   | 93    | 137.43     | 85.14        | 161   |

#### Benchmark: Canada

(!) Represents low sample size. Please analyze with discretion.

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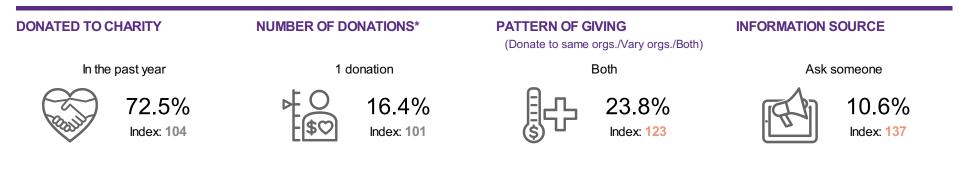
(^) Represents extremely low sample. Please analyze with discretion.

Index Colours: <80 80 - 110 110+

# GivingBack | Charitable Donations

Target Group: Group 6 (01, 02, 04, 05, 06, 07, 09)

Household Population 15+: 3,174,979



## **REASON FOR GIVING**

|                          | %    | Base % | Index |
|--------------------------|------|--------|-------|
| Personallyaffected       | 39.7 | 33.7   | 118   |
| Tax credit               | 18.2 | 12.2   | 149   |
| Religious obligations    | 20.4 | 16.1   | 127   |
| Spiritual, Other beliefs | 19.5 | 16.4   | 119   |
| Cause                    | 48.1 | 40.9   | 118   |
| Compassion               | 47.2 | 41.9   | 113   |
| Community contribution   | 41.1 | 35.6   | 115   |
| Asked by Someone         | 26.9 | 20.9   | 129   |

## **DONOR CHANNEL & AVERAGE DOLLARS**

| %<br>19.4 | Base %<br>17.8  | Index   | \$   | Base \$  | Index  |
|-----------|---|---|--|--|--|
| 19.4      | 170   |   |  | Ξαυυ φ   | TILLEX   |
|           | 0.11  | 109   | 292.58   | 221.82   | 132  |
| 7.2       | 6.0   | 121   | 209.99   | 178.84   | 117  |
| 3.5       | 5.2   | 68  | 181.74   | 131.82   | 138  |
| 13.9      | 11.5  | 121   | 220.65   | 207.31   | 106  |
| 18.9      | 15.8  | 119   | 836.30   | 519.87   | 161  |
| 17.5      | 14.4  | 121   | 167.69   | 135.30   | 124  |
| 21.2      | 17.1  | 124   | 200.78   | 137.44   | 146  |
| 17.4      | 13.6  | 127   | 89.33  | 72.16  | 124  |
| 17.0      | 15.5  | 110   | 42.65  | 38.99  | 109  |
| 31.9      | 32.8  | 97  | 28.37  | 26.55  | 107  |
| 28.5      | 27.0  | 106   | 723.61   | 540.05   | 134  |
| 25.4      | 19.3  | 132   | 68.83  | 51.03  | 135  |
| 4.7       | 4.2   | 113   | 386.25   | 208.08   | 186  |
|           | 3.5<br>13.9<br>18.9<br>17.5<br>21.2<br>17.4<br>17.0<br>31.9<br>28.5<br>25.4 | 3.5       5.2         13.9       11.5         18.9       15.8         17.5       14.4         21.2       17.1         17.4       13.6         17.0       15.5         31.9       32.8         28.5       27.0         25.4       19.3 | 3.55.26813.911.512118.915.811917.514.412121.217.112417.413.612717.015.511031.932.89728.527.010625.419.3132 | 3.55.268181.7413.911.5121220.6518.915.8119836.3017.514.4121167.6921.217.1124200.7817.413.612789.3317.015.511042.6531.932.89728.3728.527.0106723.6125.419.313268.83 | 3.55.268181.74131.8213.911.5121220.65207.3118.915.8119836.30519.8717.514.4121167.69135.3021.217.1124200.78137.4417.413.612789.3372.1617.015.511042.6538.9931.932.89728.3726.5528.527.0106723.61540.0525.419.313268.8351.03 |

#### Benchmark: Canada

\*Ranked by percent composition with minimum 5 percent composition.

(!) Represents low sample size. Please analyze with discretion.

(^) Represents extremely low sample. Please analyze with discretion.

Note: N/A values are displayed if variables do not meet 5% threshold criteria.

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| Index Colours: | <80 | 80 - 110 | 110+ |  |
|----------------|-----|----------|------|--|
|----------------|-----|----------|------|--|

#### **VOLUNTEERING IN GENERAL**

|   | Count     | %      | Base Count   | Base % | % Pen I  | Index |
|---|-----------|--------|--------------|--------|----------|-------|
| Volunteering in General                       |           |        |              |        | _        |       |
| Volunteered [Pst Yr]                          | 1,540,030 |        | 13,756,965   | 41.01  | 11.19    | 118   |
| With immediate family members                 | 583,438   |        | 4,284,582    | 12.77  | 13.62    | 144   |
| With others (friends, neighbours, colleagues) | 753,434   |        | 6,487,371    |        | 11.61    | 123   |
| Used Internet to perform activities           | 589,042   |        | 4,675,596    |        | 12.60    | 133   |
| Using Internet to search for opportunities    | 282,667   | 8.90   | 2,320,965    | 6.92   | 12.18    | 129   |
| Volunteer History                             |           |        |              |        |          |       |
| Volunteered more than a year ago              | 315,466   | 9.94   | 3,438,998    | 10.25  | 9.17     | 97    |
| 1 to less than 3 years ago (!)                | 86,645    | 2.73   | 1,023,831    | 3.05   | 8.46     | 89    |
| 3 to less than 5 years ago (!)                | 49,797    | 1.57   | 626,107      | 1.87   | 7.95     | 84    |
| 5 years ago or longer                         | 178,823   | 5.63   | 1,786,714    | 5.33   | 10.01    | 106   |
| Volunteer Activity Performed [Pst Yr]         |           |        |              |        |          |       |
| Canvassing                                    | 125,544   | 3.95   | 1,001,203    | 2.98   | 12.54    | 133   |
| Fundraising                                   | 644,247   | 20.29  | 5,586,133    | 16.65  | 11.53    | 122   |
| Committee/board member                        | 547,725   | 17.25  | 4,545,733    | 13.55  | 12.05    | 127   |
| Teaching/mentoring                            | 550,421   | 17.34  | 4,147,744    | 12.36  | 13.27    | 140   |
| Organizing activities/events                  | 718,633   | 22.63  | 6,141,398    | 18.30  | 11.70    | 124   |
| Doing office work                             | 302,777   | 9.54   | 2,572,082    | 7.67   | 11.77    | 124   |
| Coaching, refereeing/officiating              | 263,289   | 8.29   | 1,613,559    | 4.81   | 16.32    | 172   |
| Counselling/providing advice                  | 395,627   | 12.46  | 3,482,038    | 10.38  | 11.36    | 120   |
| Health care                                   | 325.816   |        | 2.944.320    | 8.78   | 11.07    | 117   |
| Collecting, serving goods                     | 406.019   |        | 3,832,642    | 11.42  | 10.59    | 112   |
| Maintenance, repair, building                 | 264,079   |        | 2,093,755    |        | 12.61    | 133   |
| Volunteer driving                             | 254.737   | 8.02   | 2,203,606    |        | 11.56    | 122   |
| First aid, firefighting                       | 66,491    | 2.09   | 714.851      | 2.13   | 9.30     | 98    |
| Protection of the environment                 | 212.781   | 6.70   | 1,884,545    |        | 11.29    | 119   |
| Other   | 259.899   | 8,19   | 2,537,106    |        | 10.24    | 108   |
| Number of organizations volunteered [Pst      |           | 0.10   | 2,007,100    | 1.00   | 10.21    | 100   |
| 1 organization                                | 688,725   | 21 69  | 7,211,120    | 21.49  | 9.55     | 101   |
| 2 organizations                               | 435.944   |        | 3.567.678    |        | 12.22    | 129   |
| 3 organizations                               | 240,391   | 7.57   | 1,591,308    | 4.74   | 15.11    | 160   |
| 4+ organizations                              | 174,969   |        | 1,386,858    |        | 12.62    | 133   |
| Time spent volunteering [Pst Yr]              | 11 1,000  | 0.01   | 1,000,000    | 1.10   | 12.02    | 100   |
| Daily or almost daily                         | 152,240   | 4.79   | 1,085,475    | 3.23   | 14.03    | 148   |
| At least once a week                          | 510.053   |        | 4,215,007    |        | 12.10    | 128   |
| At least once a month                         | 359,896   |        | 3,409,349    |        | 10.56    | 1120  |
| At least 3 or 4 times                         | 253,193   | 7.97   | 2,382,047    |        | 10.50    | 112   |
| Once or twice                                 | 212,736   |        | 2,144,439    | 6.39   | 9.92     | 105   |
| Hours spent volunteering [Pst Yr]             | 212,700   | 0.70   | 2, 144,400   | 0.00   | 5.3Z     | 100   |
| Average                                       |           | 154.46 | _            | 143.28 | -        | 108   |
| Incidence                                     | 1.540.030 |        | 13,756,965   | 41.01  | 11.19    | 118   |
|   | 1,040,000 | -0.01  | 13,730,300   | 41.01  | 11.13    | 110   |
| EMPLOYER SUPPORT                              |           |        |              |        |          |       |
|   | <u></u>   | 0/ -   |              | D 0/   |          |       |
|   | Count     | -% E   | Base Count I | base % | 76 Pen I | ndex  |

| Employment                              |         |       |           |      |       |     |
|---|---------|-------|-----------|------|-------|-----|
| Self-employed [Pst Yr]                  | 307,400 | 9.68  | 2,990,263 | 8.91 | 10.28 | 109 |
| Have corporate volunteer program/policy | 379,613 | 11.96 | 3,022,063 | 9.01 | 12.56 | 133 |

Benchmark: Canada

(!) Represents low sample size. Please analyze with discretion.

(^) Represents extremely low sample. Please analyze with discretion.

#### Household Population 15+: 3,174,979

#### **BECOMING A VOLUNTEER**

|   | Count %       | Base Count | Base % | % Pen | Index |
|---|---------------|------------|--------|-------|-------|
| Becoming a Volunteer                          |               |            |        |       |       |
| Approached organization yourself - Yes        | 777,82624.50  | 6,617,987  | 19.73  | 11.75 | 124   |
| Discovered Volunteer Opportunity              |               |            |        |       |       |
| By attending a meeting or activity            | 319,743 10.07 | 2,688,605  | 8.01   | 11.89 | 126   |
| Through the Internet                          | 72,044 2.27   | 683,845    | 2.04   | 10.54 | 111   |
| Word of mouth                                 | 249,694 7.86  | 2,355,632  | 7.02   | 10.60 | 112   |
| Asked to Become a Volunteer                   |               |            |        |       |       |
| Someone asked you to become a volunteer - Yes | 594,619 18.73 | 5,296,737  | 15.79  | 11.23 | 119   |
| A friend/relative outside the organization    | 105,466 3.32  | 1,135,234  | 3.38   | 9.29  | 98    |
| Someone in the organization                   | 393,774 12.40 | 3,444,281  | 10.27  | 11.43 | 121   |
| Time Spent Volunteering at Organization       |               |            |        |       |       |
| Less than 1 year                              | 266,686 8.40  | 2,573,036  | 7.67   | 10.36 | 110   |
| 1 to less than 3 years                        | 361,161 11.38 | 3.389.824  | 10.10  | 10.65 | 113   |
| 3 to less than 5 years                        | 247,192 7.79  | 2.079.876  | 6.20   | 11.88 | 126   |
| 5 to less than 10 years                       | 221.957 6.99  | 1.894.458  | 5.65   | 11.72 | 124   |
| 10 years or more                              | 356.877 11.24 | 2.832.965  |        | 12.60 | 133   |
| Benefits as a Volunteer                       |               | _,,        |        |       |       |
| Received payment to cover expenses            | 226.298 7.13  | 1,506,948  | 4.49   | 15.02 | 159   |
| Received monetary compensation for time (^)   | 37.022 1.17   | 238,215    | 0.71   | 15.54 | 164   |
| Received non-monetary benefit/compensation    | 262.191 8.26  | 2,304,777  |        | 11.38 | 120   |
| Received formal recognition from organization | 410.358 12.93 | 3,739,846  | 11.15  | 10.97 | 116   |
|   |               | -,0,010    |        |       |       |

#### VOLUNTEER DECISIONS

|                              | Count     | %     | Base Count | Base % | % Pen | Index |
|------------------------------|-----------|-------|------------|--------|-------|-------|
| Reasons for Volunteering     |           |       |            |        |       |       |
| Personally affected by cause | 801,793   | 25.25 | 6,873,258  | 20.49  | 11.67 | 123   |
| Family member volunteers     | 352,579   | 11.11 | 2,858,419  | 8.52   | 12.33 | 130   |
| Friends volunteer            | 522,808   | 16.47 | 4,727,715  | 14.09  | 11.06 | 117   |
| To network                   | 630,867   | 19.87 | 5,968,666  | 17.79  | 10.57 | 112   |
| Job opportunities            | 315,445   | 9.94  | 2,857,173  | 8.52   | 11.04 | 117   |
| Religious obligations        | 277,855   | 8.75  | 2,365,777  | 7.05   | 11.74 | 124   |
| Spiritual or other beliefs   | 368,147   | 11.60 | 3,248,629  | 9.68   | 11.33 | 120   |
| To explore own strengths     | 606,680   | 19.11 | 5,180,439  | 15.44  | 11.71 | 124   |
| Community contribution       | 1,223,197 | 38.53 | 10,538,705 | 31.41  | 11.61 | 123   |
| Use skills                   | 1,052,532 | 33.15 | 8,808,198  | 26.25  | 11.95 | 126   |
| Support a cause              | 392,835   | 12.37 | 3,687,066  | 10.99  | 10.65 | 113   |
| Improve sense of well-being  | 704,930   | 22.20 | 6,229,564  | 18.57  | 11.32 | 120   |
| Reasons for Not Volunteering |           |       |            |        |       |       |
| Gave enough                  | 592,582   | 18.66 | 5,566,861  | 16.59  | 10.64 | 112   |
| Previous experience          | 119,993   | 3.78  | 1,094,400  | 3.26   | 10.96 | 116   |
| No one asked                 | 1,025,039 | 32.28 | 11,358,755 | 33.86  | 9.02  | 95    |
| Did not know how             | 600,750   | 18.92 | 6,792,600  | 20.25  | 8.84  | 93    |
| Health problems              | 568,998   | 17.92 | 7,562,293  | 22.54  | 7.52  | 80    |
| No time                      | 2,097,652 | 66.07 | 20,918,735 | 62.35  | 10.03 | 106   |
| Financial cost               | 402,723   | 12.68 | 4,436,830  | 13.22  | 9.08  | 96    |
| Long-term commitment         | 1,289,498 | 40.61 | 14,512,508 | 43.26  | 8.89  | 94    |
| Preferred to give money      | 855,589   | 26.95 | 9,354,312  | 27.88  | 9.15  | 97    |
| No interest                  | 705,823   | 22.23 | 8,125,623  | 24.22  | 8.69  | 92    |
| No opportunity to use skills | 664,254   | 20.92 | 7,571,082  | 22.57  | 8.77  | 93    |
| Meaningless                  | 702,497   | 22.13 | 7,706,355  | 22.97  | 9.12  | 96    |

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| (111100.7      |     |          | 10117 10000 172021 |
|----------------|-----|----------|--------------------|
| Index Colours: | <80 | 80 - 110 | 110+               |

#### DONATION AMOUNT AND CHANNEL

|                               | Count     | %      | Base Count | Base % | % Pen | Index |
|-------------------------------|-----------|--------|------------|--------|-------|-------|
| Charitable Donations          |           |        |            |        |       |       |
| Donated [Pst Yr]              | 2,300,369 | 72.45  | 23,402,281 | 69.75  | 9.83  | 104   |
| Number of Donations [Pst Yr]  |           |        |            |        |       |       |
| 1                             | 519,262   | 16.36  | 5,426,775  | 16.18  | 9.57  | 101   |
| 2                             | 419, 190  | 13.20  | 4,824,255  | 14.38  | 8.69  | 92    |
| 3                             | 315,336   | 9.93   | 3,704,191  | 11.04  | 8.51  | 90    |
| 4                             | 256, 199  | 8.07   | 2,548,787  | 7.60   | 10.05 | 106   |
| 5                             | 222,623   | 7.01   | 2,473,367  | 7.37   | 9.00  | 95    |
| 6                             | 160, 107  | 5.04   | 1,435,857  | 4.28   | 11.15 | 118   |
| 7                             | 93,952    | 2.96   | 829,296    | 2.47   | 11.33 | 120   |
| 8                             | 81,271    | 2.56   | 721,812    | 2.15   | 11.26 | 119   |
| 9 (!)                         | 58,642    | 1.85   | 431,222    | 1.28   | 13.60 | 144   |
| 10+                           | 173,786   | 5.47   | 1,006,718  | 3.00   | 17.26 | 182   |
| Amount Donated [Pst Yr]       |           |        |            |        |       |       |
| Incidence                     | 2,300,369 | 72.45  | 23,402,281 | 69.75  | 9.83  | 104   |
| Average (\$)                  | -         | 843.75 | -          | 565.34 | -     | 149   |
| Charitable Donation Channel [ | Pst Yr]   |        |            |        |       |       |
| Mail                          | 614,654   | 19.36  | 5,970,983  | 17.80  | 10.29 | 109   |
| Telephone                     | 228,244   | 7.19   | 2,000,099  | 5.96   | 11.41 | 121   |
| Television/Radio              | 112,049   | 3.53   | 1,742,315  | 5.19   | 6.43  | 68    |
| Online                        | 440, 171  | 13.86  | 3,856,896  | 11.50  | 11.41 | 121   |
| On own                        | 598,599   | 18.85  | 5,297,834  | 15.79  | 11.30 | 119   |
| Charity event                 | 555,763   | 17.50  | 4,842,082  | 14.43  | 11.48 | 121   |
| In memoriam                   | 673, 146  | 21.20  | 5,730,185  | 17.08  | 11.75 | 124   |
| Work                          | 552, 124  | 17.39  | 4,578,073  | 13.65  | 12.06 | 127   |
| Door-to-door                  | 539,673   | 17.00  | 5,207,240  | 15.52  | 10.36 | 110   |
| Shopping centre               | 1,012,869 | 31.90  | 11,019,336 | 32.84  | 9.19  | 97    |
| Place of worship              | 906,094   | 28.54  | 9,057,896  | 27.00  | 10.00 | 106   |
| By sponsoring someone         | 807,998   | 25.45  | 6,468,738  | 19.28  | 12.49 | 132   |
| Other                         | 150,276   | 4.73   | 1,405,234  | 4.19   | 10.69 | 113   |

### DONATIONS DETAILS

|  | Count %         | Base Count | Base % | % Pen l | Index |
|--|-----------------|------------|--------|---------|-------|
| Larger Donations                                 |                 |            |        |         |       |
| Decided amounts in advance                       | 810,838 25.54   | 7,418,615  | 22.11  | 10.93   | 115   |
| Responded to someone asking                      | 628,368 19.79   | 7,293,430  | 21.74  | 8.62    | 91    |
| Both   | 392,274 12.36   | 2,865,849  | 8.54   | 13.69   | 145   |
| Charitable Donation Details                      |                 |            |        |         |       |
| Claiming tax credit                              | 1,001,796 31.55 | 7,459,664  | 22.23  | 13.43   | 142   |
| Annual donation amounts decided in advance       | 409,450 12.90   | 3,233,176  | 9.64   | 12.66   | 134   |
| Searched for info when considering new charities | 681,49021.46    | 5,961,213  | 17.77  | 11.43   | 121   |
| Know how to verify a registered charity          | 758,21223.88    | 5,873,979  | 17.51  | 12.91   | 136   |
| Aware of Orgs. that monitor donation use - Yes   | 395,718 12.46   | 3,109,581  | 9.27   | 12.73   | 134   |
| Pattern of Giving                                |                 |            |        |         |       |
| I always donate to the same organizations        | 540,705 17.03   | 5,065,473  | 15.10  | 10.67   | 113   |
| I vary the organizations to which I donate       | 470,137 14.81   | 5,037,457  | 15.02  | 9.33    | 99    |
| Both   | 754,598 23.77   | 6,477,666  | 19.31  | 11.65   | 123   |
| Information Source                               |                 |            |        |         |       |
| Contact the charity                              | 159,131 5.01    | 1,595,833  | 4.76   | 9.97    | 105   |
| CRA Website (!)                                  | 97,935 3.08     | 561,136    | 1.67   | 17.45   | 184   |
| Ask someone                                      | 335,844 10.58   | 2,598,003  | 7.74   | 12.93   | 137   |

Benchmark: Canada

(!) Represents low sample size. Please analyze with discretion.

(^) Represents extremely low sample. Please analyze with discretion.

#### DONATIONS DECISIONS

| Reasons For Giving           Personally affected         1,260,192 39.69         11,295,118         33.67         11.16         118           Tax credit         578,059 18.21         4,106,616         12.24         14.08         149           Spiritual or other beliefs         617,643 19.45         5,490,439         16.36         11.25         119           Cause         1,527,172 48.10         13,728,984         40.92         11.12         118           Compassion         1,497,586 47.71         14,049,032         41.88         10.66         113           Compassion         1,303,414 41.05         11,938,577         35.59         10.92         115           Reasons For Not Giving More         1         20.87         22.17         129           Reasons For Not Giving More         11.254,370 39.57         11,674,255         34.80         10.76         114           Could not afford         1,016,525 32.02         11,187,327         33.4         9.09         96           No one asked         384,895 12.12         3,853,446         11.49         9.99         106           Did not know where         156,423 4.33         1,727,436         5.14         9.07         96           Gave directly to peopl  |   | Count %         | Base Count | Base % | % Pen | Index |
|--|---|-----------------|------------|--------|-------|-------|
| Tax credit       578,059 18.21       4,106,616       12.24       14.08       149         Religious obligations       649,067 20.44       5,396,291       16.08       12.03       127         Spiritual or other beliefs       617,643 19.45       5,490,439       16.36       11.25       119         Cause       1,527,172 48.10       13,728,984       40.92       11.12       118         Compassion       1,497,586 47.17       14,049,032       41.88       10.66       113         Community contribution       1,303,414 41.05       11,938,577       35.59       10.92       115         Reasons For Not Giving More       1       426,370 39.57       11,674,255       34.80       10.76       114         Could not afford       1,016,525 32.02       11,187,327       33.34       9.09       96         No one asked       384,895 12.12       3,853,446       11.49       9.97       96         Hard to find worthy cause       163,419       5.15       1,896,479       5.65       8.62       91         Gave time instead       301,894 12.34       4,394,101       13.10       89       94         Gave directly to people instead of organization       553,597       17.44       6,010,869       17.92 <td>Reasons For Giving</td> <td></td> <td></td> <td></td> <td></td> <td></td>   | Reasons For Giving                              |                 |            |        |       |       |
| Religious obligations         649,067 20.44         5,396,291         16.08         12.03         127           Spiritual or other beliefs         617,643 19.45         5,490,439         16.36         11.25         119           Cause         1,527,172 48.10         13,728,984         40.92         11.12         118           Compassion         1,497,586 47.17         14,049,032         41.88         10.66         113           Community contribution         1,303,414 41.05         11,938,577         35.59         10.92         112           Reasons For Not Giving More           11,674,255         34.80         10.76         114           Could not aff ord         1,016,525         32.02         11,187,327         33.4         9.09         96           No one asked         394,895 122         3,853,446         11.49         9.99         106           Did not know where         156,423         4.93         1,725,436         5.14         9.07         96           Gave directly to people instead of organization         533,597         17.44         6,010,869         17.92         9.21         97           Concerned about charity fraud         1,844,004 59.34         19,727,446         58.80         9.55  | Personally affected                             | 1,260,192 39.69 | 11,295,118 | 33.67  | 11.16 | 118   |
| Spiritual or other beliefs         617,643 19.45         5,490,439         16.36         11.25         119           Cause         1,527,172 48.10         13,728,984         40.92         11.12         118           Compassion         1,497,596 47,17         14,049,032         41.88         10.66         113           Requested         855,119 26.33         7,001,122         20.87         12.21         129           Reasons For Not Giving More         1,256,370 39.57         11,674,255         34.80         10.76         114           Could not afford         1,016,525 32.02         11,187,327         33.34         9.09         96           No one asked         384,895 12.12         3,853,446         11.49         9.99         106           Did not know where         166,423 4.93         1,727,436         5.14         9.07         96           Gave directly to people instead of organization         553,597 1.74         6,010,669         17.92         9.21         97           Tax credit incentive not enough         294,193         9.27         3,072,190         9.16         9.58         101           Did not know spending on fundraising         199,182 6.27         1,668,231         5.03         11.82         123   | Tax credit                                      | 578,059 18.21   | 4,106,616  | 12.24  | 14.08 | 149   |
| Cause       1,527,172 48.10       13,728,984       40.92       11.12       118         Compassion       1,497,586 47.77       14,049,032       41.88       10.66       113         Community contribution       1,303,414 41.05       11,938,577       35.59       10.92       115         Requested       855,119 26.33       7,001,122       20.87       12.21       129         Reasons For Not Giving More       1016,525 32.02       11,187,327       33.34       0.076       114         Could not afford       1,016,525 32.02       11,187,327       33.34       0.99       96         No one asked       384,895 12.12       3,853,446       11.49       9.99       106         Did not know where       166,423       4.93       1,725,436       51.4       9.07       96         Gave directly to people instead of organization       533,597       17.44       6,010,669       17.92       9.21       97         Tax credit incentive not enough       294,193       9.27       3.02       19.16       9.58       101         Did not like way requests were made       351,172       11.66       30.22,309       9.01       1.62       122         So many organizations for one cause       1,624,365       1   | Religious obligations                           | 649,067 20.44   | 5,396,291  | 16.08  | 12.03 | 127   |
| Compassion         1,497,586 47.17         14,049,032         41.88         10.66         113           Community contribution         1,303,414 41.05         11,938,577         35.59         10.92         115           Reasons For Not Giving More         Happy with amount already gave         1,256,370         39.57         11,674,255         34.80         10.76         114           Could not afford         1,016,525         32.02         11,187,327         33.34         9.09         96           No one asked         384,895         12.12         3,853,446         11.49         9.99         16           Did not knowwhere         156,423         4.93         1,725,436         5.14         9.07         96           Gave time instead         391,894         12.34         4,394,101         13.10         892         94           Gave time instead         391,894         12.34         4,394,101         13.10         892         91           Did not like way requests were made         351,172         11.06         3,022,390         9.01         11.62         128           So many organizations for one cause         1,624,365         11.66         16,648,649         40.62         9.76         103           Doration wou   | Spiritual or other beliefs                      | 617,643 19.45   | 5,490,439  | 16.36  | 11.25 | 119   |
| Community contribution         1,303,414 41.05         11,938,577         35.59         10.92         115           Requested         855,119,26.93         7,001,122         20.87         12.21         129           Reasons For Not Giving More         1,256,370,39.57         11,674,255         34.80         10.76         114           Could not afford         1,016,525,32.02         11,187,327         33.44         9.09         96           No one asked         384,895         12.12         3853,446         11.49         9.99         106           Did not know where         156,423         4.33         1,725,436         5.14         9.07         96           Gave directly to people instead of organization         553,597         17.44         6,010,869         17.92         9.21         97           Tax credit incentive not enough         294,193         9.27         3,072,190         9.16         9.58         101           Did not kike way requests were made         351,172         11.06         3,022,380         9.01         11.62         123           So many organizations for one cause         1,624,365         16         6,648,649         49.62         976         103           Donation would not be used efficiently         4   | Cause   | 1,527,172 48.10 | 13,728,984 | 40.92  | 11.12 | 118   |
| Requested       855, 119 26.93       7,001, 122       20.87       12.21       129         Reasons For Not Giving More       1,256, 370 39.57       11,674,255       34.80       10.76       114         Could not afford       1,016,525 32.02       11,187,327       33.34       9.09       96         No one asked       384,895 12.12       3,853,446       11.49       9.99       106         Did not know where       166,423 493       1,725,436       5.14       9.07       96         Gave directly to people instead of organization       553,597 17.44       6,010,669       17.92       9.21       97         Tax credit incentive not enough       294,193 9.27       3,072,190       9.16       9.58       101         Did not kine way requests were made       351,172 11.06       3,022,380       901       11.62       123         So many organizations for one cause       1,624,365 51.16       16,648,649       49.62       9.76       103         Concerned about charity fraud       1,884,004 59.34       19.727.446       58.80       10.8       11.80       125         No impact on cause or community       442,146 13.93       4,016,957       11.97       11.01       116         Too much spending on fundraising       199,182,   | Compassion                                      | 1,497,586 47.17 | 14,049,032 | 41.88  | 10.66 | 113   |
| Reasons For Not Giving More         1,256,370 39.57         11,674,255         34.80         10.76         114           Could not afford         1,016,525 32.02         11,187,327         33.34         9.09         96           No one asked         334,895 12.12         3853,446         11.49         9.99         106           Did not knowwhere         166,423         4.93         1,725,436         5.14         9.07         96           Gave time instead         391,894 12.34         4,394,101         13.10         8.92         94           Gave directly to people instead of organization         553,597         17.44         6,010,869         17.92         9.21         97           Tax credit incentive not enough         294,133         9.27         3,072,190         9.16         9.58         101           Did not like way requests were made         351,172 11.06         3,022,380         9.01         11.62         128           So many organizations for one cause         1,624,365 51.16         16,648,649         49.62         9.76         103           Concerned about charity fraud         1,884,004 59.34         19,727,446         58.80         9.55         101           Too much spending on fundraising         199,182         6.27  | Community contribution                          | 1,303,414 41.05 | 11,938,577 | 35.59  | 10.92 | 115   |
| Happy with amount already gave       1,256,370 39.57       11,674,255       34.80       10.76       114         Could not afford       1,016,525 32.02       11,187,327       33.34       9.09       96         No one asked       334,895 12.12       3,853,446       11.49       9.99       106         Did not know where       156,423 4.93       1,725,436       5.14       9.07       96         Gave dime instead       391,894 12.34       4,394,101       13.10       8.92       94         Gave directly to people instead of organization       553,597 17.44       6,010,869       17.92       9.21       97         Tax credit incertive not enough       294,193       9.27       3,072,190       9.16       9.58       101         Did not kine way requests were made       351,577 17.24       16,010,869       17.92       9.27       7       107       11.02       123         So many organizations for one cause       1,624,365 51.16       16,648,649       49.62       9.76       103         Concerned about charity fraud       1,884,004 59.34       19,727,446       58.80       9.55       101         Reasons For Not Giving More (efficient use of funds)       Donation would not be used efficiently       442,146 13.93       4,016,957       1  | Requested                                       | 855, 119 26.93  | 7,001,122  | 20.87  | 12.21 | 129   |
| Could not afford         1,016,525 32.02         11,187,327         33.34         9.09         96           No one asked         384,885 12.12         3,853,446         11,49         9.99         106           Did not know where         156,423         493         1,725,436         5.14         9.07         96           Hard to find worthy cause         163,419         5.15         1,896,479         5.65         8.62         91           Gave directly to people instead of organization         553,597         17.44         6,010,869         17.92         9.21         97           Tax credit incentive not enough         294,193         9.27         30.72,190         9.16         9.58         101           Did not kike way requests were made         351,172         11.646,469         49.62         9.76         103           Concerned about charity fraud         1,884,004 59.34         19,727,446         58.80         9.55         101           Reasons For Not Giving More (efficient use of funds)         100,727,446         58.80         10.68         11.87         11.07         11.01         116           Too much spending on fundraising         199,182,6.27         1,688,231         5.03         11.80         125         No inpact on cause or community   | Reasons For Not Giving More                     |                 |            |        |       |       |
| No one asked         384,895 12.12         3,853,446         11.49         9.99         106           Did not know where         156,423         4.93         1,725,436         5.14         9.07         96           Hard to find worthy cause         163,419         5.15         1,896,479         5.65         8.62         91           Gave time instead         391,894         12.34         4,394,101         13.10         8.92         94           Gave directly to people instead of organization         553,597         17.44         6,010,869         17.92         9.21         97           Tax credit incentive not enough         294,139         9.27         3072,190         9.01         1.162         123           Did not like way requests were made         351,172         11.06         3,002,190         9.01         1.162         123           So many organizations for one cause         1,624,365         51.16         16,648,649         49.62         9.76         103           Concerned about charity fraud         1,884,004         50.34         1.02         123           No impact on cause or community         442,146         13.33         4,016,957         11.97         11.01         116           No explanation of where donation w   | Happy with amount already gave                  | 1,256,370 39.57 | 11,674,255 | 34.80  | 10.76 | 114   |
| Did not know where         156,423         4.93         1,725,436         5.14         9.07         96           Hard to find worthy cause         163,419         5.15         1,806,479         5.65         8.62         91           Gave time instead         391,894         12.34         4,394,101         13.10         8.92         94           Gave dime instead         391,894         12.34         4,394,101         13.10         8.92         94           Gave directly to people instead of organization         553,597         17.44         6,010,869         17.92         9.21         97           Tax credit incentive not enough         294,193         9.27         3,072,190         9.16         9.58         101           Did not like way requests were made         351,172         11.06         3,022,380         9.01         11.62         128           So many organizations for one cause         1,624,365         51.16         16,646,49         49,62         76         103           Concerned about charity fraud         1,884,004         59.34         19,777,446         58.80         9.55         101           Too much spending on fundraising         199,182         6.27         1,688,231         5.03         11.80         125 <td>Could not afford</td> <td>1,016,525 32.02</td> <td>11,187,327</td> <td>33.34</td> <td>9.09</td> <td>96</td>                       | Could not afford                                | 1,016,525 32.02 | 11,187,327 | 33.34  | 9.09  | 96    |
| Hard to find worthy cause       163,419       5.15       1,896,479       5.65       8.62       91         Gave time instead       391,894       12.34       4,394,101       13.10       8.92       94         Gave directly to people instead of organization       553,597       17.44       6,010,869       17.92       9.21       97         Tax credit incentive not enough       294,193       9.27       3,072,190       9.16       9.58       101         Did not like way requests were made       351,172       11.61       16,648,649       49,622       9.76       103         Concerned about charity fraud       1,884,004       59.34       19,727,446       58.80       9.55       101         Concerned about charity fraud       1,884,004       59.77       1.97       11.07       11.62       123         No impact on cause or community       442,146       13.93       4,016,957       11.97       11.01       116         Too much spending on fundraising       199,182       6.27       1,688,231       5.03       11.80       125         No impact on cause or community       144,317       4.55       1,350,945       4.03       10.68       11.01       116         No explanation of where donation would go  | No one asked                                    | 384,895 12.12   | 3,853,446  | 11.49  | 9.99  | 106   |
| Gave time instead         391,894 12.34         4,394,101         13.10         8.92         94           Gave directly to people instead of organization         553,597 17.44         6,010,869         17.92         9.21         97           Tax credit incentive not enough         294,193         9.27         3,072,190         9.16         9.58         101           Did not like way requests were made         351,172         11.06         3,022,380         9.01         11.62         123           So many organizations for one cause         1,624,365         51.16         16,648,649         49.62         9.76         103           Concerned about charity fraud         1,884,004         59.34         19,727,446         58.80         9.55         101           Donation would not be used efficiently         442,146         13.93         4,016,957         11.97         11.01         116           To on uch spending on fundraising         199,182         6.27         1,688,231         5.03         11.80         125           No impact on cause or community         144,317         4.55         1,350,945         4.03         10.68         113           No explanation of where donation would go         262,331         8.63         9.57         101         116   | Did not know where                              | 156,423 4.93    | 1,725,436  | 5.14   | 9.07  | 96    |
| Gave directly to people instead of organization         553,597         17.44         6,010,869         17.92         9.21         97           Tax credit incentive not enough         294,193         9.27         3,072,190         9.16         9.58         101           Did not like way requests were made         351,172         11.06         3,022,380         9.01         11.62         128           So many organizations for one cause         1,624,365         16         16,648,649         49.62         9.76         103           Concerned about charity fraud         1,884,004         59.34         19,727,446         58.80         9.55         101           Doration would not be used efficienty         442,146         13.33         4,016,957         11.97         11.01         116           Too much spending on fundraising         199,182         6.27         1,688,231         5.03         11.80         125           No impact on cause or community         144,317         4.55         1,350,945         4.03         10.68         118           No explanation of where donation would go         262,291         8.26         2,351,773         7.01         11.16         118           Other (!)         35,624         1.12         560,745         1.67 <td>Hard to find worthy cause</td> <td>163,419 5.15</td> <td>1,896,479</td> <td>5.65</td> <td>8.62</td> <td>91</td> | Hard to find worthy cause                       | 163,419 5.15    | 1,896,479  | 5.65   | 8.62  | 91    |
| Tax credit incentive not enough         294, 193         9.27         3,072, 190         9.16         9.58         101           Did not like way requests were made         351, 172         11.06         3,022, 380         9.01         11.62         123           So many organizations for one cause         1,624, 365         1.64         6,864, 649         49,62         9.76         103           Concerned about charity fraud         1,884,004         59.34         19,727,446         58.80         9.55         101           Reasons For Not Giving More (efficient use of funds)         442,146         13.93         4,016,957         11.97         11.01         116           Too much spending on fundraising         199,182         6.27         1,688,231         5.03         11.80         125           No impact on cause or community         144,317         4.55         1,350,945         4.03         10.68         113           No explanation of where donation would go         262,391         8.26         2,351,773         7.01         11.16         118           Other (I)         35,624         1.12         560,445         1.83         1,684,464         383         10.64         112           Inconvenient time of day         115,353         3.63   | Gave time instead                               | 391,894 12.34   | 4,394,101  | 13.10  | 8.92  | 94    |
| Did not like way requests were made         351,172 11.06         3,022,380         9.01         11.62         123           So many organizations for one cause         1,624,365 51.16         16,648,649         49.62         9.76         103           Concerned about charity fraud         1,834,004 59.34         19,727,446         58.80         9.55         101           Reasons For Not Giving More (efficient use of funds)         442,146         13.93         4,016,957         11.97         11.01         116           Too much spending on fundraising         199,182         6.27         1,688,231         50.3         11.80         125           No impact on cause or community         144,317         45.5         1,500,945         4.03         10.68         113           No explanation of where donation would go         262,391         8.26         2,351,773         7.01         11.16         118           Other (I)         35,624         1.12         560,745         1.67         6.35         67           Reasons For Not Giving More (requests)         Inconvenient time of day         115,353         3.63         909,103         2.71         12.69         134           Number of requests         126,726         4.31         1,284,464         383         10   | Gave directly to people instead of organization | 553,597 17.44   | 6,010,869  | 17.92  | 9.21  | 97    |
| So many organizations for one cause         1,624,365 51.16         16,648,649         49,62         9,76         103           Concerned about charity fraud         1,884,004 59.34         19,727,446         58.80         9.55         101           Reasons For Not Giving More (efficient use of funds)         Donation would not be used efficiently         442,146         13.93         4,016,957         11.97         11.01         116           To omuch spending on fundraising         199,182         6.27         1,688,231         5.03         11.80         125           No impact on cause or community         144,317         4.55         1,350,945         4.03         10.68         113           No explanation of where donation would go         35,624         1.12         560,745         1.67         6.35         67           Reasons For Not Giving More (requests)         Inconvenient time of day         115,335         3.63         909,103         2.71         12.69         134           Multiple requests         172,110         5.42         1.83         1,684,44         3.83         10.64         112           Multiple requests         172,110         5.42         1.442,147         4.30         11.32         126           Multiple requests         172,177  | Tax credit incentive not enough                 | 294,193 9.27    | 3,072,190  | 9.16   | 9.58  | 101   |
| Concerned about charity fraud         1,884,004 59.34         19,727,446         58.80         9.55         101           Reasons For Not Giving More (efficient use of funds)         0         11,97         11.01         116           Too much spending on fundraising         19,182 6.27         1,688,231         5.03         11.80         125           No impact on cause or community         144,317         4.55         1,350,945         4.03         10.68         113           No explanation of where donation would go         262,391         8.26         2,351,773         7.01         11.16         118           Other (!)         35,624         1.12         560,745         1.67         6.35         67           Number of requests         185,244         5.83         1,586,942         4.73         11.67         123           Tone         136,726         4.31         1,284,464         3.83         10.64         112           Muthpe requests         172,110         5.42         1,442,147         4.30         11.93         126           Method used         179,673         560         14,479,08         4.32         124         133           Other Giving         21,277         0.67         183,390         0.5  | Did not like way requests were made             | 351,172 11.06   | 3,022,380  | 9.01   | 11.62 | 123   |
| Reasons For Not Giving More (efficient use of funds)           Donation would not be used efficiently         442,146,13.93         4,016,957         11.97         11.01         116           Too much spending on fundraising         199,182         6.27         16,88,231         5.03         11.80         125           No impact on cause or community         144,317         4.55         1,360,945         4.03         10.68         113           No explanation of where donation would go         262,391         8.26         2,351,773         7.01         11.16         118           Other (!)         35,624         1.12         560,745         1.67         6.35         67           Reasons For Not Giving More (requests)         Inconvenient time of day         115,335         3.63         909,103         2.71         12.69         134           Number of requests         185,244         5.83         1,586,942         4.73         11.67         123           Tone         136,726         4.31         1,284,464         383         10.64         112           Multiple requests         172,110         5.42         1,442,147         4.30         11.93         126           Method used         179,673         5.66         1,447,   | So many organizations for one cause             | 1,624,365 51.16 | 16,648,649 | 49.62  | 9.76  | 103   |
| Donation would not be used efficiently         442,146 13.93         4,016,957         11.97         11.01         116           Too much spending on fundraising         199,182         6.27         1,688,231         5.03         11.80         125           No impact on cause or community         144,317         4.55         1,350,945         4.03         10.68         113           No explanation of where donation would go         262,391         8.26         2,357,773         7.01         11.16         118           Other (!)         35,624         1.12         560,745         1.67         6.35         67           Reasons For Not Giving More (requests)         115,335         3.63         909,103         2.71         12.69         134           Number of requests         185,244         5.83         1,586,942         4.73         11.67         123           Tone         136,726         4.31         1,284,464         383         10.64         112           Multiple requests         172,110         5.42         1,442,147         4.30         11.93         126           Method used         179,673         5.66         1,447,908         4.32         12.41         131           Other         21,277  | Concerned about charity fraud                   | 1,884,004 59.34 | 19,727,446 | 58.80  | 9.55  | 101   |
| Too much spending on fundraising         199,182         6.27         1,688,231         5.03         11.80         125           No impact on cause or community         144,317         4.55         1,350,945         4.03         10.68         113           No explanation of where donation would go         262,391         8.26         2,351,773         7.01         11.16         118           Other (!)         35,624         1.12         560,745         1.67         6.35         67           Reasons For Not Giving More (requests)         Inconvenient time of day         115,335         3.63         909,103         2.71         12.69         134           Number of requests         136,726         4.31         1,284,464         3.83         10.64         112           Multiple requests         172,110         5.42         4.73         11.67         123           Multiple requests         172,110         5.42         4.73         12.69         124           Multiple requests         172,177         0.67         183,390         0.55         11.60         123           Other         21,277         0.67         183,390         0.55         11.60         123           Other Giving         500         1   | Reasons For Not Giving More (efficient use      | of funds)       |            |        |       |       |
| No impact on cause or community         144,317         4.55         1,350,945         4.03         10.68         113           No explanation of where donation would go         262,391         8.26         2,351,773         7.01         11.16         118           Other (!)         35,624         1.12         560,745         1.67         6.35         67           Reasons For Not Giving More (requests)         Inconvenient time of day         115,335         3.63         909,103         2.71         12.69         134           Number of requests         185,244         5.83         1,586,942         4.73         11.67         123           Tone         136,726         4.31         1,284,464         383         10.64         112           Multiple requests         172,110         5.42         1,442,147         4.30         11.93         126           Wethod used         179,673         5.66         1,447,908         4.32         12.44         131           Other         21,277         0.67         183,390         0.55         11.60         123           Other         21,277         0.67         183,390         0.55         11.60         123           Other         1,483,681 46.73  | Donation would not be used efficiently          | 442,146 13.93   | 4,016,957  | 11.97  | 11.01 | 116   |
| No explanation of where donation would go         262,391         8.26         2,351,773         7.01         11.16         118           Other (!)         35,624         1.12         560,745         1.67         6.35         67           Reasons For Not Giving More (requests)         Inconvenient time of day         115,335         3.63         909,103         2.71         12.69         134           Number of requests         185,244         5.83         1,586,942         4.73         11.67         123           Tone         136,726         4.31         1,284,464         383         10.64         112           Multiple requests         172,110         5.42         1,442,147         4.30         11.93         126           Method used         179,673         5.66         1,447,908         4.32         12.41         131           Other         21,277         0.67         183,390         0.55         11.60         123           Other Giving         500 bank - Yes         1,483,68146.73         12,980,982         38.69         11.43         121           Food bank - Yes         1,984,604 61.88         18,205,459         54.26         10.79         114  | Too much spending on fundraising                | 199,182 6.27    | 1,688,231  | 5.03   | 11.80 | 125   |
| Other (!)         35,624         1.12         560,745         1.67         6.35         67           Reasons For Not Giving More (requests)           Inconvenient time of day         115,335         3.63         909,103         2.71         12.69         134           Number of requests         185,244         5.83         1,586,942         4.73         11.67         123           Tone         136,726         4.31         1,284,464         383         10.64         112           Multiple requests         172,110         5.42         1,442,147         4.30         11.93         126           Multiple requests         179,673         5.66         1,447,908         4.32         12.41         131           Other         21,277         0.67         183,390         0.55         11.60         123           Other Giving         5         1,483,681 46.73         12,980,982         38.69         11.43         121           Food bank - Yes         1,984,604 61.88         18,205,459         54.26         10.79         144  | No impact on cause or community                 | 144,317 4.55    | 1,350,945  | 4.03   | 10.68 | 113   |
| Reasons For Not Giving More (requests)         115,335         3.63         99,103         2.71         12.69         134           Inconvenient time of day         115,335         3.63         1586,642         4.73         1167         123           Tone         136,726         4.31         1,284,464         3.83         10.64         112           Multiple requests         172,110         5.42         1,442,147         4.30         11.93         126           Method used         179,673         5.66         1,447,908         4.32         12.41         131           Other         21,277         0.67         183,390         0.55         11.60         123           Other Giving         560         1,483,681 46.73         12,980,982         38.69         11.43         121           Clothing, toys or household goods         1,984,604 61.88         18,205,459         54.26         10.79         124  | No explanation of where donation would go       | 262,391 8.26    | 2,351,773  | 7.01   | 11.16 | 118   |
| Inconvenient time of day         115,335         3.63         909,103         2.71         12.69         134           Number of requests         185,244         5.83         1,586,942         4.73         11.67         123           Tone         136,726         4.31         1,284,464         3.83         10.64         112           Muthole requests         172,110         5.42         1,442,147         4.30         11.93         126           Method used         179,673         5.66         1,447,908         4.32         12.41         131           Other         21,277         0.67         183,390         0.55         11.60         123           Other Giving         5cod bank - Yes         1,483,68146.73         12,980,982         38.69         11.43         121           Clothing, toys or household goods         1,964,604 61.88         18,205,459         54.26         10.79         114   | Other (!)                                       | 35,624 1.12     | 560,745    | 1.67   | 6.35  | 67    |
| Number of requests         185,244         5.83         1,586,942         4.73         11.67         123           Tone         136,726         4.31         1,284,464         383         10.64         112           Multiple requests         172,110         5.42         1,442,147         4.30         11.93         126           Method used         179,673         5.66         1,447,908         4.32         12.41         131           Other         21,277         0.67         183,390         0.55         11.60         123           Other Gving         Tood bank - Yes         1,483,681 46.73         12,980,982         38.69         11.43         121           Cothing, toys or household goods         1,994,604 61.88         18,205,459         54.26         10.79         114   | Reasons For Not Giving More (requests)          |                 |            |        |       |       |
| Tone         136,726         4.31         1,284,464         3.83         10.64         112           Multiple requests         172,110         5.42         1,442,147         4.30         11.93         126           Muttople requests         179,673         5.66         1,447,908         4.32         12.41         131           Other         21,277         0.67         183,390         0.55         11.60         123           Other Giving         56         1,447,908         4.32         12.41         131           Food bank - Yes         1,483,681 46.73         12,980,982         38.69         11.43         123           Other Giving         1,994,604 61.88         18,205,459         54.26         10.79         114  | Inconvenient time of day                        |                 |            |        |       |       |
| Multiple requests         172,110         5.42         1,442,147         4.30         11.93         126           Method used         179,673         5.66         1,447,908         4.32         12.41         131           Other         21,277         0.67         183,390         0.55         11.60         123           Other Giving         Food bank - Yes         1,483,681 46.73         12,980,982         38.69         11.43         121           Clothing, toys or household goods         1,964,604 61.88         18,205,459         54.26         10.79         114  | Number of requests                              | 185,244 5.83    | 1,586,942  | 4.73   | 11.67 | 123   |
| Method used         179,673         5.66         1,447,908         4.32         12.41         131           Other         21,277         0.67         183,390         0.55         11.60         123           Other Giving         Food bank - Yes         1,483,681 46.73         12,980,982         38.69         11.43         121           Clothing, toys or household goods         1,964,604 61.88         18,205,459         54.26         10.79         114  | Tone  | 136,726 4.31    | 1,284,464  | 3.83   | 10.64 | 112   |
| Other         21,277         0.67         183,390         0.55         11.60         123           Other Giving         1,483,681 46.73         12,980,982         38.69         11.43         121           Food bank - Yes         1,483,681 46.73         12,980,982         38.69         11.43         121           Cothing, toys or household goods         1,994,604 61.88         18,205,459         54.26         10.79         114  | Multiple requests                               | 172,110 5.42    | 1,442,147  | 4.30   | 11.93 | 126   |
| Other Giving         1,483,681 46.73         12,980,982         38.69         11.43         121           Clothing, toys or household goods         1,964,604 61.88         18,205,459         54.26         10.79         114   | Method used                                     | 179,673 5.66    | 1,447,908  | 4.32   | 12.41 | 131   |
| Food bank - Yes         1,483,681 46.73         12,980,982         38.69         11.43         121           Clothing, toys or household goods         1,964,604 61.88         18,205,459         54.26         10.79         114  |   | 21,277 0.67     | 183,390    | 0.55   | 11.60 | 123   |
| Clothing, toys or household goods 1,964,604 61.88 18,205,459 54.26 10.79 114   |   |                 |            |        |       |       |
|  | Food bank - Yes                                 |                 |            |        | 11.43 | 121   |
| Through a bequest in respondent's will 119,047 3.75 908,309 2.71 13.11 138   |   |                 |            |        |       |       |
|  | Through a bequest in respondent's will          | 119,047 3.75    | 908, 309   | 2.71   | 13.11 | 138   |

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|                |     | -        |      |
|----------------|-----|----------|------|
| Index Colours: | <80 | 80 - 110 | 110+ |

Household Population 15+: 3,174,979